



Sundry Resource Guide

Supply Resource Guide for Sundry Brand Specifications



Supply Resource Guide



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Sundry Items Requirements

BEST WESTERN (New Member Guidelines Only), BEST WESTERN PLUS® and BEST WESTERN PREMIER® properties must sell, at a minimum, the following sundry items, effective July 1, 2011. All items must be nationally recognized, non-discount brands. Noncompliance with the July 1, 2011 deadline will result in a point loss on the next assessment.

Beverages – Recommended Mark up 200%

- Soda and juice – minimum of two different items
- Bottled water – required
- Wine and/or beer (if permitted by law)

Food and Snack Items (min one of each item) – Recommended Mark up 50 – 300%

- Candy
- Energy/Granola bars
- Cookies
- Crackers
- Convenience meals (frozen or shelf stable) – optional

Hygiene and Personal Need Items examples (minimum of five items) – Recommended Mark up 50 – 100%

- Deodorant
- Hairspray
- Eye drops
- Contact lens solution
- Sunscreen or other seasonal item
- Batteries
- Makeup remover
- Dental floss
- Swabs

Newspapers – Recommended Mark up 10%

- Minimum one local and one national newspaper for sale, unless offered on a complimentary basis

Magazines – Recommended Mark up 50%

- BEST WESTERN PREMIER properties are required to offer two magazine titles
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Supply Resource Guide for Sundry - Beverages



Beverages – Average mark up 200%

- Soda and juice – minimum of two different items
- Bottled water – required
- Wine and/or beer (if permitted by law)

Best Western Supply - U.S. 800.528.3601 // Canada 800.297.8775

Products	Description	Available Thru
Coffee		
	The Coca-Cola Company Dunkin' Donuts Size: 13.7 fl oz PET Available Flavors: French Vanilla, Mocha, Original & Espresso	Distribution
Juice		
	The Coca-Cola Company Minute Maid Juice to Go Size: 12 fl oz PET Available Flavors: 100% Orange & 100% Apple	Distribution
Juice		
	The Coca-Cola Company Minute Maid Refreshment Size: 20 fl oz PET Available Flavors: Lemonade & Pink Lemonade	Distribution
Juice		
	The Coca-Cola Company Simply 100% Juice Size: 11.5 fl oz PET Available Flavors: 100% Orange Juice Pulp Free, 100% Orange Juice Calcium Pulp Free, 100% Orange Juice with Mango & 100% Apple Juice	Distribution
Juice		
	The Coca-Cola Company Simply Juice Drinks Size: 11.5 fl oz PET Available Flavors: Tropical, Fruit Punch, Cranberry, Limeade, Lemonade & Lemonade with Raspberry	Distribution
Juice	Powder Drink Mix	
	Manufacturer: Kraft Heinz Foodservice Crystal Light Case Pack Size: 120 pkgs Available Flavors: Lemonade, Wild Strawberry Energy, Peach Tea, Fruit Punch	Vistar
Soda		
	The Coca-Cola Company Coca-Cola Classic Size: 20 fl oz PET Available Flavors: Coca-Cola, Coca-Cola Zero Sugar, Diet Coke & Caffeine Free Diet Coke	Distribution
Soda		
	The Coca-Cola Company Coca-Cola Classic Size: 12 fl oz Aluminum Can Available Flavors: Coca-Cola, Caffeine Free Coca-Cola, Coca-Cola Zero Sugar, Diet Coke & Caffeine Free Diet Coke	Distribution

Products	Description	Available Thru
Soda		
	The Coca-Cola Company Sprite Size: 20 fl oz PET Available Flavors: Sprite & Sprite Zero Sugar	Distribution
Soda		
	The Coca-Cola Company Sprite Size: 12 fl oz Aluminum Can Available Flavors: Sprite & Sprite Zero	Distribution
Tea		
	The Coca-Cola Company Honest Tea Size: 16.9 fl oz PET Available Flavors: Honey Green, Half Tea & Half Lemonade & Just Black Tea	Distribution
Tea		
	The Coca-Cola Company Gold Peak Tea Size: 20 fl oz PET Available Flavors: Sweet Tea, Unsweet Tea, Diet Tea & Green Tea	Distribution
Water		
	The Coca-Cola Company Dasani Size: 1L PET or 20 fl oz PET	Distribution
Water		
	The Coca-Cola Company smartwater Size: 1.5L PET, 1L PET or 20 fl oz PET	Distribution
Water	Flavored	
	The Coca-Cola Company smartwater Flavors Size: 700 ml PET Available Flavors: Pineapple Kiwi, Strawberry Blackberry, Cucumber Line & Watermelon Mint	Distribution
Water	Sparkling	
	The Coca-Cola Company smartwater Sparkling Size: 1L PET or 500 ml PET	Distribution
Water	Sparkling	
	The Coca-Cola Company AHA Sparkling Water Size: 16 fl oz Can Available Flavors: Citrus + Green Tea, Blueberry + Pomegranate, Lime + Watermelon & Orange + Grapefruit	Distribution
Water	Vitamin	
	The Coca-Cola Company vitaminwater Size: 20 fl oz PET Available Flavors: XXX Acai-Blueberry Pomegranate & Revive Fruit Punch	Distribution

Products	Description	Available Thru
Water	Vitamin	
	The Coca-Cola Company vitaminwater Zero Size: 20 fl oz PET Available Flavors: XXX Acai-Blueberry Pomegranate & Revive Fruit Punch	Distribution
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging JACK DANIEL'S Coolers 10/16oz x 24 case pack of Bottles/Cans Available Flavors: Brown-Forman, Downhome Punch, Southern Citrus, Berry Punch, Black Jack Cola, Southern Peach, Cherry Limeaid, Watermelon Punch	See Alternative Packaging Distributor Contact Information By State
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging Rancho La Gloria with Bubbles Coolers 187ml x 24 case pack of Cans Available Flavors: Mango Margarita, Strawberry Margarita, Lime Margarita	See Alternative Packaging Distributor Contact Information By State
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging Cutwater Spirits 12oz x 24 case pack of Cans Available Flavors: Fugu Mild Bloody Mary, Bali Hai Tropical Tiki Rum Mai Tai, Black Shimmer Whiskey Highball, Fugu Lime Voda Soda, Fugu Cucumber Vodka Soda, Fugu Horchata Cold Brew, Fugu Vodka Mule, Fugu Spicy Bloody Mary, Black Skimmer Bourbon Lemon Tea, Old Grove Gin & Tonic, Fugu Grapefruit Vodka Soda, Cutwater Lime Tequila Soda, Lime Margarita, Three Sheets Rum & Ginger, Black Skimmer Bourbon Whiskey Mule, Three Sheets Rum & Cola, Fugu Elberflower Vodka Spritz	See Alternative Packaging Distributor Contact Information By State
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging Dulce Vida Sparkling 200ml x 24 case pack of Cans Available Flavors: Margarita, Paloma, Margarita	See Alternative Packaging Distributor Contact Information By State
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging Canteen Spirits 12oz x 24 case pack of Cans Available Flavors: Grapefruit Soda, Watermelon Soda, Black Cherry Soda, Cucumber Mint Soda, Lime Soda	See Alternative Packaging Distributor Contact Information By State
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging Proximo Spirits - Jose Cuervo Authentics 200ml x 24 case pack of Cans.Bottles Available Flavors: Sparkling Rose, Classic Lime Margarita, Ligth Maragarita, Sparking Paloma, Grapefruit Tangerine Margatia, Strawberry Lime Margarita	See Alternative Packaging Distributor Contact Information By State
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging Koloa Rum Company 200ml x 24 PET case pack Available Flavors: Gold Mai Tai, Pineapple Passion	See Alternative Packaging Distributor Contact Information By State
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging Original Bartenders Cocktails 200ml x 24 case pack of Cans Available Flavors: Pina Colada, Awesome Orange Cream, Hot Sex, Mojito, Mudslide, I'm Bananas Over You, Long Island Iced Tea, Deluxe Horchata, Margarita, Tequila Strawberry	See Alternative Packaging Distributor Contact Information By State

Products	Description	Available Thru
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging Phillips Distilling Co. 355ml x 24 case pack Cans Available Flavors: Prairie Cucumber Lemonade Vodka, Prairie Grapefruit Vodka, Prairie Minnesota Bottleg Gin	See Alternative Packaging Distributor Contact Information By State
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging Rogue Spirits 12oz x 24 case pack Cans Available Flavors: Cranberry Elderflower Vodka Soda, Giner Lime Vodka Soda, Cucumber Lime Gin Fizz	See Alternative Packaging Distributor Contact Information By State
Spirits	Alcoholic	
	Manufacturer: Alternative Packaging Russian Standard Moscow Mule 355ml x 24 case pack Cans	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging A to Z Sparkling Bubbles 250ml x 24 case pack Cans	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Head High Sonoma Coast Pinot Noir 250ml x 24 case pack Cans	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Hogwash Rose 375ml x 24 case pack Cans	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Day Owl Rose 250ml x 24 case pack Cans	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Folio Spellbound 250ml x 24 case pack Cans Available Flavors: Chardonnay, Rose, Petite Sirah	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Bonterra 250ml x 24 case pack Cans Available Flavors: Rose, Sauvignon Blanc, Young Red	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Essentially Geared 250ml & 375ml x 20 case pack Cans Available Flavors: Chardonnay, Rose, Savignon Blanc, Sparking Wine, Red Blend	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Insomnia Summerland Wine Brands 375ml x 24 case pack Cans Available Flavors: Pinot Noir, Chardonnay, Rose, Savignon Blanc, Red Blend, Pinot Grigio	See Alternative Packaging Distributor Contact Information By State

Products	Description	Available Thru
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Pomelo Trinchero Family Estates 375ml x 24 case pack Cans Available Flavors: Sauvignon Blanc, Rose	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Rose All Day Biagio Cru & Estates Wines 250ml x 24 case pack Cans Available Flavors: Still Rose, Sparking Rose	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Surf Swim Guarachi Wine Partners 250ml x 24 case pack Cans	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Infinite Monkey Theorem 250ml x 24 case pack Cans Available Flavors: Red Wine, White Blend, Moscato	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Underwood Wine Company 250ml & 375ml x 24 case pack Cans Available Flavors: Pinot Gris, Bubbles, Rose, Pinot Noir, Rose Bubbles	See Alternative Packaging Distributor Contact Information By State
Wine	Alcoholic	
	Manufacturer: Alternative Packaging Black Oak California Wines 187ml - Single Serve Available Flavors: Cabernet Sauvignon, Chardonnay, Merlot, White Zin, Brut	Contact Jeffp@chateaud.com to find local distributor

Supply Resource Guide for Sundry - FOOD



Food and Snack Items (min one of each item) – Recommended Mark up 50 – 300%

- Candy
- Energy/Granola bars
- Cookies
- Crackers
- Convenience meals (frozen or shelf stable) – optional

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Products	Description	Available Thru
Breakfast	Breakfast Biscuit	
	Grand Prairie Sausage and Gravy Stuffed Biscuit 24/4.5oz** Item #GPR01160 Retail Clear Wrap, Microwaveable	Distribution
Breakfast	Breakfast Biscuit	
	Grand Prairie Meat Lovers Maple Stuffed Biscuit 24/4oz** Item #GPR01214 Retail Clear Wrap, Microwaveable	Distribution
Breakfast	Breakfast Biscuit	
	Grand Prairie Biscuit Sausage Egg Cheddar Cheese 24/5oz** Item #GPR01308 Retail Clear Wrap, Microwaveable	Distribution
Breakfast	Breakfast Bowls	
	Grand Prairie Searin' Sriracha Breakfast Bowl 12/5oz Item #GRP01295 Retail Clear Wrap, Microwaveable	Distribution
Breakfast	Breakfast Bowls	
	Grand Prairie MW Bowl Egg Parm Cheddar Pepperoni, Pork Saus Egg Cheddar Onion or Sriracha Saus Egg Potato Chunks 15/6oz Item #GPR301043, GPR301038, GPR01112 Retail Clear Wrap, Microwaveable	Distribution
Breakfast	Breakfast Bowls	
	Jimmy Dean, Microwaveable Breakfast Bowls Flavors: Bacon, Egg & Cheese, Sausage Egg & Cheese, Sausage Egg & Cheese Size: 8/7oz Item #47131, 47132, 47141	Distribution
Breakfast	Breakfast Bowls	
	Jimmy Dean Delights Breakfast Bowls Flavors: Turkey Sausage, Cheese & Ham and Farmhouse Size: 8/7oz Item #47133, 47166, 47167	Distribution
Breakfast	Breakfast Combos	
	Jimmy Dean Morning Combos Flavors: Blueberry Muffin & Sausage Bites, Mini Maple Pancakes & Maple Sausage Bites Size: 8/3.52oz, 8/3.27oz Item #011495, 11497	Distribution
Breakfast	Breakfast Pizza	
	Grand Prairie Personal Breakfast Pizza Item #GRP01248 Retail Clear Wrap, Microwaveable	Distribution
Breakfast	Breakfast Sandwich	
	Jimmy Dean Breakfast Sandwich Flavors: Assorted - including a mix of Egg, Sausage, Bacon & Cheese Comes in Biscuit or English Muffin	Distribution

Products	Description	Available Thru
Breakfast	Breakfast Sandwich	
	Jimmy Dean French Toast & Sausage Sandwich 12/ 3.6OZ Item #51366 Butcher wrap	Distribution
Breakfast	Breakfast Wrap	
	Jimmy Dean W Pancake Wrapped Sausage Sticks 2.51 oz. Item #19008 Clear Wrap	Distribution
Meals	Entree	
	Healthy Choice Café Steamer Flavors: Beef Merlot, Salisbury Steam, Chicken Fried Steak, Chicken Marinara, Chicken Margherita, Grilled Basil Chicken & Sweet Sesame Glazed Chicken Size: 8/9.5 Oz, 12/11.5 Oz, 8/9.9 Oz, 8/9.75 Oz Item #7265500102, 7265545844, 7265500101, 7265500105, 7265500114, 7265500104	Distribution
Meals	Entree	
	Banquet Banquet Classic Chicken Fried Steak 12/10 Oz Item #3100010938	Distribution
Meals	Entree	
	Healthy Choice Complete Meals Flavors: Chicken Parmigiana, Classic Meat Loaf, Lemon Pepper Fish & Gold Roast Turkey Breast Size: 12/11.6 Oz, 12/12.9 Oz, 12/10.7 Oz, 12/10.5 Oz Item #5010021016, 5010021024, 5010021026, 5010021013	Distribution
Meals	Entree	
	Healthy Choice Country Fried Chicken 12/11.5 Oz** Item #7265545846 Microwavable	Distribution
Meals	Entree	
	Banquet Pot Pie Flavors: Chicken, Chicken Bn Fs, Turkey, Beef Size: 24/7 Oz Item #3100010101, 3100010151, 3100010103, 3100010102	Distribution
Meals	Entree	
	Kraft Heinz Food Service Kraft Easy Mac Cup Case Pack Size: 2.05oz x 10 pkg Available Flavours: Original and Triple Cheese	Vistar
Meals	Entree	
	Kraft Heinz Food Service Devour Case Pack Size: 12oz x 8 pkg, Available Flavours: White Cheddar Mac & Cheese w/Bacon, Buffalo Chicken Mac & Cheese, Pesto Ravioli w/Italian Sausage	Vistar
Meals	Entree	
	Kraft Heinz Food Service Smart Made Case Pack Size: 9oz x 8 pkg, Available Flavours: Roasted Turkey & Vegetables	Vistar
Meals	Entree	
	Kraft Heinz Food Service Smart Ones Case Pack Size: 9oz x 12 pkg, Available Flavours: Three Cheese Ziti in Marianara, Gourmet Macaroni & Cheese	Vistar

Products	Description	Available Thru
Meals	Entree	
	Clover Leaf Bistro Bowls Case Pack Size: 170g x 8 Available Flavours: Spanish Medley, Mexican Rice and Mediterranean Pasta	Distribution
Meals	Pizza	
	Grand Prairie Calzone Flavors: Pepperoni Pizza, Cheese Pizza, & Sausage and Pepperoni Size: 12/7.5oz Item #GRP01167, GRP01168, GRP01178, GRP01268 Retail Clear Wrap, Microwaveable	Distribution
Meals	Pizza	
	Grand Prairie Personal Microwavable Pepperoni Pizza 18/7.1oz** Item #GPR01247 Retail Clear Wrap, Microwaveable	Distribution
Meals	Sandwich	
	Grand Prairie Sandwich Flavors: Kickin/ Chicken, Flame Broiled Cheeseburger & Buffalo Chicken Size: 12/6.4oz, 16/5.6oz, 6/6.3oz Item #GRP01245, GRP01299, GRP01300, GPR01172 Retail Clear Wrap, Microwaveable	Distribution
Snack	Crackers & Dip	
	Kraft Heinz Food Service Philadelphia Bagel Chips & Cream Cheese Dip Case Pack Size: 2.5oz x 10 pkg Available Flavours: Chive & Onion, Strawberry, Garden Vegetable	Vistar
Snack	Crackers & Dip	
	Clover Leaf Hummus Snacks Available Flavours: Traditional, Roasted Red Pepper and Jalapeno Case Pack: 12	Distribution
Snack	Cheese	
	Kraft Heinz Food Service Kraft String Cheese Case Pack Size: 24oz x 48 pkg Available Flavours: Mozzarella, Extra-Sharp Cheddar	Vistar
Snack	Fruit	
	Dole Fruit Bowls - Fruit in 100% Fruit Juice Case Pack Size: 107 ml x 36 pkg Available Flavours: Diced Peaches, Mandarin Oranges, Fruit Salad and Tropical Fruit	Distribution
Snack	Fruit	
	Dole Fruit Bowls - Fruit in 100% Fruit Juice includes Fork Case Pack Size: 185 ml x 12 pkg Available Flavours: Sliced Peaches, Mandarin Oranges, Fruit Salad, Red Grapefruit and Tropical Fruit	Distribution
Snack	Fruit	
	Dole Fruit Bowls - Fruit in Gel Case Pack Size: 198 g x 12 pkg Available Flavours: Mixed Fruit in Black Cherry Gel	Distribution
Snack	Healthy Options	
	Body Fit Individual Snack A Bags, Ready-to-eat. Flavors: Cranberry & Almonds, Energy Mix & Greek Yogurt Raisins Available in bulk or retail pack sizes.	Distribution
Snack	Healthy Options	
	Kellogg's Special K® Protein Meal Bar Assorted. Double Chocolate, Chocolate Peanut Butter Strawberry, Double Chocolate, Chocolate Peanut Butter 1.52 oz/bar	Distribution

Products	Description	Available Thru
Snack	Healthy Options	
	Corazonas Heartbar Oatmeal Square J&J Snack Foods Corp Available Flavors: Apple Cinnamon, Oatmeal Raisin, Chocolate Chip, White Chocolate Macadamia, Cranberry Flax & Blueberry	Distribution
Snack	Healthy Options	
	BeneFIT Bar J&J Snack Foods Corp Available Flavors: Maple Brown Sugar Case Pack: 96	Distribution
Snack	Healthy Options	
	Belly Bears - Whole Grain J&J Snack Foods Corp Available Flavors: Honey & Cinnamon	Distribution
Snack	Healthy Options	
	Kelloggs Kashi® Chewy Granola Bar Trail Mix 1.23 oz	Distribution
Snack	Healthy Options	
	Nakd Fruit & Nut Bar Case Pack: 18 x 1.24oz Available Flavors: Blueberry Muffin, Salted Caramel, Berry Delight, Peanut Delight, Cocoa Orange, Cocoa Delight, Cashew Cookie and Cocoa Coconut	Distribution
Snack	Healthy Options	
	Sweets from the Earth Organic spelt flour (wheat),dairy free, Contains: Spelt(Wheat) Soy. Chocolate Chip, Double Chocolate, Oatmeal Raisin,S'mores 75g/cookie	Distribution
Snack	Healthy Options	
	Sweets from the Earth K's NRG Whole Food Energy Bars, Low-glycemic and nutrient-dense. Original, Cherry, Chocolate, Chocolate Coconut 75 g/Bar	Distribution
Snack	Meat	
	Conagra Foodservice Duke's Smoked Shorty Sausages Package: 8 x 2.5 oz or 12 x 1.25oz Available Flavors: Honey Bourbon Beef Steak Strips, Chipotle BBQ Beef Brisket Strips, Hatch Green Chile Pork Sausages, Hickory Peach BBQ Pork Sausages, Chorizo & Lime Pork Sausages, Tomato & Basil Chicken Sausages, Traditional Sea Salt Beef Steak Strips, Teriyaki	Distribution
Snack	Meat	
	Conagra Foodservice Duke's Tall Boys Available Flavors: Original, Hatch Green Chile Pork or Hickory Peach BBQ	Distribution
Snack	Meat	
	Conagra Foodservice Duke's Shorty Smoked Sausages & Cheese Crisps Available Flavors: Original, Hatch Green Chile Pork or Hickory Peach BBQ	Distribution
Snack	Meat	
	Conagra Foodservice Slim Jim Package: 24 x 0.97 oz, 6g of Protein Available Flavors: Original, Nacho, Tabasco, Mild, Pepperoni, Jalapeno, or Habanero	Distribution

Products	Description	Available Thru
Snack	Pretzels	
	Federal Soft Pretzels J&J Snack Foods Corp Case Pack: 50 No labor, fully baked & Individually wrapped	Distribution
Snack	Pretzels	
	Pretzel Fillers - Stuffed Soft Pretzels J&J Snack Foods Corp Available Flavours: Cheddar Cheddar, Jalapeno-N-Cheese * Sweet Cream Cheese Case Pack: 20 Individually wrapped in bakeable film	Distribution
Snack	Popcorn - Microwavable	
	Conagra Foodservice Orville Microwave Popcorn Package: 3, 6, 10 & 24 regular pack size, 4 & 8 mini pack size Available Flavors: Buttery, Extra Buttery, Smart Pop, Sweet & Salt Kettlecorn, Simply Salted, Select White, Light Buttery	Distribution
Snack	Popcorn - Microwavable	
	Conagra Foodservice Act II Microwave Popcorn Package: 3 bags, 6 bags, 14 bags per box Available Flavors: Butter, Butter Lovers & Kettle Corn	Distribution
Snack	Popcorn - Ready to Eat	
	Conagra Foodservice Angie's Boom Chicka Pop Popcorn Available Flavors: White Cheddar, Sea Salt or Sweet & Salty Kettle Corn, Real Butter, Little Kettle Corn & Caramel Cheddar Seasonal Flavors: Dark Chocolate Sea Salt, White Chocolate Peppermint, Pumpkin Spice & Candy Corn	Distribution
Snack	Popcorn - Ready to Eat	
	Conagra Foodservice Orville Ready-to-Eat Popcorn Package: 50g-220g bags Available Flavors: Movie Theatre Butter, Sweet & Salt Kettlecorn, Simply Salted, White Cheddar	Distribution
Snack	Popcorn - Ready to Eat	
	Conagra Foodservice Crunch N Munch Ready-to-Eat Popcorn Package: 113g & 200g boxes Available Flavors: Buttery Toffee & Caramel	Distribution
Snack	Protein Pack	
	Hillshire Snacking All Natural Uncured Pepperoni w/Natural White Cheddar Cheese, Italian Dry Salame w/Natural Gouda Cheese & All Natural Chipotle Chicken w/Natural White Cheddar Case Pack: 12/2.76 oz Item #06245, 20182, 20231	Distribution
Snack	Protein Pack	
	Hillshire Snacking Genoa Salame & Prosciutto with Toasted Rounds, Dried Cranberries, Cherries and Natural White Cheddar 8/4.66 oz Item#32909	Distribution
Snack	Protein Pack	
	Kraft Heinz Food Service Planters P3 Jerky, Nuts & Sunflower Seeds Case Pack Size: 1.8oz x 12 pkg Available Flavors: Chipotle, Peanuts, Beef Jerky, Sunflower Kernals, Honey Roasted Peanuts	Vistar

Products	Description	Available Thru
Snack	Protein Pack	
	Kraft Heinz Food Service Lunchables Case Pack Size: 3.2oz x 16 pkg or 4.3oz x 10 pkgs, 4.3oz x 16 pkgs Available Flavors: Turkey & Cheddar, Pepperoni Pizza, Ham & Cheddar	Vistar
Snack	Protein Pack	
	Kraft Heinz Food Service Oscar Mayer Natural Plate Case Pack Size: 3.3oz x 14 pkg Available Flavors: Turkey & Cheddar, Smoked Ham & Cheddar	Vistar
Snack	Protein Pack	
	Kraft Heinz Food Service Oscar Mayer P3 Protein Pack Case Pack Size: 2oz x 10 pkg Available Flavors: Turkey & Cheddar, Chicken & Cheese	Vistar
Snack	Protein Pack	
	Clover Leaf Tune Salad Kit Available Flavours: Classic, Lemon & Pepper and Spicy Thai Chili Case Pack: 12	Distribution
Snack	Protein Pack	
	Clover Leaf Chicken Snacks Available Flavours: Original and Spicy Buffalo Case Pack: 12	Distribution
Snack	Salty and Sweet Snacks	
	Kellogg's Rice Krispies Treats® Pringles,® & Cheez It	Distribution
Snack	Salty and Sweet Snacks	
	Kraft Heinz Food Service Planters Trail Mix & Nuts Case Pack Size: 2oz, 2.05z x 72 pkg OR 2oz x 144 pkg Available Flavors: Chocolate & Nuts, Tropical Fruit & Nuts, Salted Peanuts, and Lightly Salted Peanuts	Vistar
Snack	Salty and Sweet Snacks	
	Conagra Foodservice David Energy Packed Mix Available Flavors: Sea Salt, Ranch or Bar-B-Q	Distribution
Snack	Salty and Sweet Snacks	
	Conagra Foodservice H.K Anderson Peanut Butter Filled Nuggets	Distribution
Snack	Salty and Sweet Snacks	
	Conagra Foodservice Andy Capp's Corn & Potato Snacks Available Flavors: Ranch or Hot	Distribution
Snack	Sauces & Dips	
	Kraft Heinz Food Service Heinz Sauce/Dressing Cup Case Pack Size: 2oz x 60 pkg Available Flavors: Honey Mustard, Ranch, Barbecue, Salsa	Vistar

Supply Resource Guide for Sundry - Hygiene & Personal Need Items



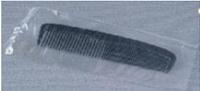
Hygiene and Personal Need Items examples (minimum of five items)

Recommended mark up 50 – 100%

- Deodorant
- Eye drops
- Sunscreen or other seasonal item
- Batteries
- Dental floss
- Hairspray
- Contact lens solution
- Makeup remover
- Swabs

Best Western Supply - U.S. 800.528.3601 // Canada 800.297.8775

Products	Description	Available Thru
Forget Something Items		
	The Chi Lite is a lightweight and powerful dryer that is designed to style with ease. Featuring a one-of-a-kind 180 degree rotating nozzle, this hair dryer provides a wide range of directional airflow and styling positions. This dryer has a carbon fiber body weighing in at under one pound, a quiet 1600W ceramic DC motor and a 1-year warranty.	Distribution
	This professional hair dryer features a light up infrared and heat up level indication. It has a low EMF (electro magnetic field) output, a ceramic heating element to lock moisture and shine into hair, 1800W of power, and an easy on/off cool shot button. It projects negative ions to breakdown water molecules and has up to 40 percent faster drying time.	Distribution
	This CHI original ceramic hairstyling iron is a professional salon model. It maintains an even temperature of 392 degrees Fahrenheit and the ceramic plates heat more evenly than other materials for faster styling and minimal damage to hair. It emits negative ions to reduce frizz for a smooth and shiny finish. The flat iron features a 11 ft swivel cord and dual voltage for safe international travel.	Distribution
	LaCoupe® Argan Oil Complex Body Wash, Body Lotion, Shampoo & Conditioner 10oz Size Case Pack of 6	HD Supply
	Recognized by the American Dental Association, this Colgate branded toothbrush features soft, end-rounded bristles to effectively clean, while protecting enamel and gums. Also includes a thumb grip for added control.	Distribution
	Colgate Total® Clean Mint Toothpaste. This compact .75oz tube is ideal for those guests who have forgotten toothpaste at home. Features anti-cavity fluoride and prevents bad breath, making it a great choice to keep your guests' mouth healthy.	Distribution

Products	Description	Available Thru
	Plackers® Dental Flossers, Individually Wrapped	Distribution
	Twin blade stainless steel razors come individually poly-bagged in clear bags. Navy Blue handle with clear blade cover. Handle is made out of plastic.	Distribution
	Gillette® Foamy Shaving Cream, 2oz can. A thick, extra rich, creamy lather yields a close, comfortable shave. Spreads easily, rinses clean, leaving skin feeling soft and smooth.	Distribution
	Shave Kit, Schick Razor with 8g Shave Cream, Carton.	Distribution
	Old Spice® Sport Deodorant 0.5oz.	Distribution
	Secret Deodorant, Powder Fresh Scent 0.5oz.	Distribution
	Individually wrapped plastic comb, black.	Distribution
	Naturelle Tampons. A 4-ply cardboard applicator, biodegradable and flushable. Enclosed in protective sleeve. Easy-to-use smooth tip.	Distribution
	Naturelle Sanitary Napkin folded with leakage control channels and cloth-like cover. Individual plastic wrapping.	Distribution
	Assortment of Johnson's gentle baby products including: Baby Shampoo (1.5 oz.), Head-To-Toe Baby Wash (1 oz.), Baby Lotion (1 oz.), Baby Powder (1.5 oz.), Diaper Rash Cream (0.16 oz) and Soft lotion (0.2 oz).	Distribution
	Best Western We Care Logo'd 70% Alcohol Sanitizing wipe USA - 500 CS MFG: Hunter Amenities BEWE-SWIP00	USD: HD Supply https://hdsuppliesolutions.com 1-800-431-3000

Products	Description	Available Thru
	<p>Best Western We Care Logo'd 30 mL ECOlogical 70% Alcohol Hand Sanitizer MFG: Hunter Amenities BEWE-HSAN00 30 mL Cylinder Bottle 200 per case</p>	<p>CAD: HD Supply Canada www.hdsupplysolutions.ca 1-800-782-0557</p>
	<p>PURELL is America's #1 instant hand sanitizer, killing 99.99% of most common germs that may cause illness in as little as 15 seconds. Specially formulated with moisturizers to leave hands feeling soft and refreshed. No water or towels needed! Purell® Advanced Hand Sanitizer, Refreshing Gel 1oz.</p>	<p>Distribution</p>
	<p>Stay Safe Kit - 1 disposable one-time use face mask + 1 pack of sanitizing wipes (10 wipes/pack), 1 30ml liquid sanitizer, and 1 pair of slippers in flow pack. #930000 96 pks</p>	<p>USD: Erwyn sales@erwyn.com</p>
	<p>Guest Stay Safe Check-in Bundle #930004 1 disposable one-time use face mask + 1 pack of sanitizing wipes (10 wipes/pack), and 1 30ml liquid sanitizer in flow pack 96 pks</p>	<p>USD: Erwyn sales@erwyn.com</p>
	<p>Stay Safe Kit - 1 disposable one-time use face mask + 1 30ml bottle of sanitizing gel 96 pks</p>	<p>USD: Erwyn sales@erwyn.com</p>
	<p>PPE-Aid Daily Sanitary Kit SKU #73133 Case of 12</p>	<p>Hubert 1-800-543-7374</p>
	<p>Scotch-Brite® Mini Lint Roller • 12 cs</p>	<p>Distribution</p>
	<p>Scope® Mouthwash, 1.5oz Bottle. Reduces plaque and kills bad breath germs by cleansing the mouth in hard to reach places.</p>	<p>Distribution</p>
	<p>TRESemmé® Hair Spray 2oz Bottle.</p>	<p>Distribution</p>
	<p>Diamond Wipes Makeup Removers are alcohol-free and gently remove makeup in one easy step. Each wipe is infused with moisturizing lotion and vitamin E to condition skin.</p>	<p>Distribution</p>
	<p>Each pre-moistened towel/wet wipe contains a specially formulated solution that cleans and shines shoes with just one simple wipe. Its ease of use and small package size make it an indispensable item during travel.</p>	<p>Distribution</p>

Products	Description	Available Thru
	Diamond Wipes® Nail Polish Remover Pads, Individually Wrapped, 1.875x2.75	Distribution
	Scrubs® Insect Shield Insect Repellent Towel, Single Use Packets • 100 cs	Distribution
Laundry		
	Tide® Powder Laundry Detergent • 156 cs	Distribution
	Cheer® Laundry Detergent • 156 cs	Distribution
	Gain® Laundry Detergent with Bleach • 156 cs	Distribution
	Gain® Powder Laundry Detergent • 156 cs	Distribution
	Surf® Ultra Powder Laundry Detergent • 100 cs	Distribution
	All® Ultra Powder Laundry Detergent • 100 cs	Distribution
	Purex® Ultra Concentrated Multipurpose Powder Laundry Detergent • 156 cs	Distribution
	Fab® Dispenser-Design HE Powder Laundry Detergent • 156 cs	Distribution
	Twice as Fresh® Powder Bleach • 100 cs	Distribution
	OxiClean® Stain Remover • 156 cs	Distribution
	Bounce® Fabric Softener Dryer Sheets • 156 cs	Distribution

Products	Description	Available Thru
	Snuggle® Fabric Softener Dryer Sheets • 100 cs	Distribution
	Downy® Fabric Softener Liquid • 156 cs	Distribution
Pharmacy - Medication & Pain Relief		
	Aleve® Pain Reliever Caplets • 50 Packets with 2 Tablets Each. Temporarily relieves minor aches and pains due to arthritis, muscular aches, backache, menstrual cramps, headache, toothache and common cold. Also temporarily reduces fever. Packaged for individual use. This is a non-returnable item.	Distribution
	Tylenol® Extra-Strength Caplets • 50 Packets with 2 Tablets Each. Packaged for individual use and to replenish first aid stations and kits. Handy box dispenses single-dose packets. This is a non-returnable item.	Distribution
	Bayer® Extra-Strength Aspirin • 50 Packets with 2 Tablets Each. Packaged for individual use and to replenish first aid stations and kits. Handy box dispenses single-dose packets. This is a non-returnable item.	Distribution
	Motrin® IB Ibuprofen Pain Reliever Tablets • 50 Packets with 2 Tablets Each. Packaged for individual use and to replenish first aid stations and kits. Handy box dispenses single-dose packets. This is a non-returnable item.	Distribution
	Advil® Extra-Strength Tablets • 50 Packets with 2 Tablets Each. Packaged for individual use and to replenish first aid stations and kits. Handy box dispenses single-dose packets. This is a non-returnable item.	Distribution
	PhysiciansCARE® Extra-Strength Non Aspirin Tablets • 50 Packets with 2 Tablets Each • This is a non-returnable item.	Distribution
	PhysiciansCARE® Ibuprofen Pain Relief Tablets • 50 Packets with 2 Tablets Each. Anti-inflammatory, fever reducer and pain reliever. Temporarily relieves headache, muscular aches, toothache, minor pain of arthritis, backache and menstrual cramps. Packaged for individual use. This is a non-returnable item.	Distribution
	PhysiciansCARE® Allergy Antihistamine Medication • 50 Packets with 2 Tablets Each. Easy-to-swallow coated tablets. Use for temporary relief from upper allergies in the eyes, mouth and throat. Packaged for individual use. This is a non-returnable item.	Distribution
	Airborne® Immune Support Effervescent Tablets, Orange • 1 Pack with 10 Tablets Each. Give your immune system the support it needs. Effervescent tablet contains a blast of Vitamin C plus 13 vitamins, minerals and herbs to help keep you healthy and strong. Fortified with a special blend of beneficial herbals. This is a non-returnable item.	Distribution
	Airborne® Immune Support Chewable Tablets, Citrus Flavored • 72 Packets with 4 Tablets Each. Packaged for individual use, 4 chewable tablets come in each pack. Airborne helps support your immune system. It contains a blast of Vitamin C plus 13 vitamins, minerals and herbs and is high in antioxidants. No water is needed. This is a non-returnable item.	Distribution

Products	Description	Available Thru
	<p>Alka-Seltzer® Antacid and Pain Relief Medication • 50 Packets with 2 Tablets Each. Fast relief of heartburn, acid indigestion and sour stomach with headaches, body aches and pain. Packaged for individual use to replenish first aid stations and kits. This is a non-returnable item.</p>	<p>Distribution</p>
	<p>Vicks® DayQuil® Cold & Flu Caplets, Daytime • 20 Packets with 2 Tablets Each. Temporarily relieves common cold and flu symptoms: nasal congestion, cough due to minor throat and bronchial irritation, sore throat, headache, minor aches and pains and fever. Packaged for individual use. This is a non-returnable item.</p>	<p>Distribution</p>
	<p>Ricola® Herb Throat Drops, Cherry Honey • 24 Packets with 10 Drops Each. Soothing throat drop for tired, scratchy throats. Perfect for relieving minor everyday throat irritation such as dryness or hoarseness. Refreshing and unique flavor. This is a non-returnable item.</p>	<p>Distribution</p>
	<p>Pepto-Bismol® Tablets • 25 Packets with 2 Tablets Each. Multi-symptom relief from heartburn, indigestion, upset stomach, nausea and diarrhea. Packaged for individual use. This is a non-returnable item.</p>	<p>Distribution</p>
	<p>Vicks® NyQuil Cold & Flu Nighttime Relief LiquiCaps • 24 Bx. Powerful 6-Symptom cold & flu relief in convenient LiquiCaps. Temporarily relieves common cold and flu symptoms, including cough due to minor throat and bronchial irritation, sore throat, headache, minor aches and pains, fever, runny nose and sneezing. For nighttime use. This is a non-returnable item.</p>	<p>Distribution</p>

Supply Resource Guide for Sundry - Electronics



Electronic Items - Effective 12/1/16, Best Western PLUS and Best Western PREMIER properties are required to add the following items to their sundry area. A minimum of three (3) of the following items are required: 1) USB Flash Drive, 2) Cell phone USB charger pack/electronic power reserve, 3) Sport ear buds, 4) Computer Mouse, 5) USB Cables

Best Western Supply - U.S. 800.528.3601 // Canada 800.297.8775

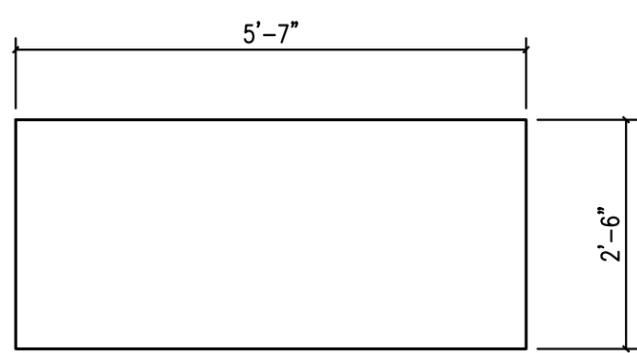
Products	Description	Available Thru
	Vivitar® 8GB Flash Drive, Black/Gray. Folds. For use with all USB devices.	Distribution
	Vivitar® Mobile Candy 2600mAh Power Bank w/ Micro USB Cable, Black. Pre-charged. USB micro cable included.	Distribution
	Vivitar® Mobile Candy Metallic Earphone, Braided Black/White. With in-line microphone, stereo sound, music control, answer calls and volume control. Compatible with 5.3mm audio devices.	Distribution
	Vivitar® Wired Optical Mouse, Black. Convenient scrolling wheel,. Ergonomic design for comfortable use. Compatible with Windows and Mac use. One year warranty.	Distribution
	Vivitar® Mobile Candy 5 Ft Braided MFI Lightning USB Cable, Black. Made for iPod, iPhone and iPad. Connects to computer, USB wall, car charger and power packs.	Distribution
	Vivitar® Mobile Candy 5 Ft Braided Micro USB Cable, White. Made for Android phones and tablets. Connects to computer, USB wall, car charger and power packs.	Distribution
	Vivitar® Mobile Candy Bluetooth Earphones, Black. Built-in microphone and Bluetooth technology lets you stream your music and answer phone calls wirelessly. These pocket-sized Bluetooth earphones offer the perfect blend of style and functionality for the traveling music lover. The ergonomic shape, allow these earphones to remain in place, but also give you the freedom and safety to pull them out to hear the noise from your surroundings.	Distribution



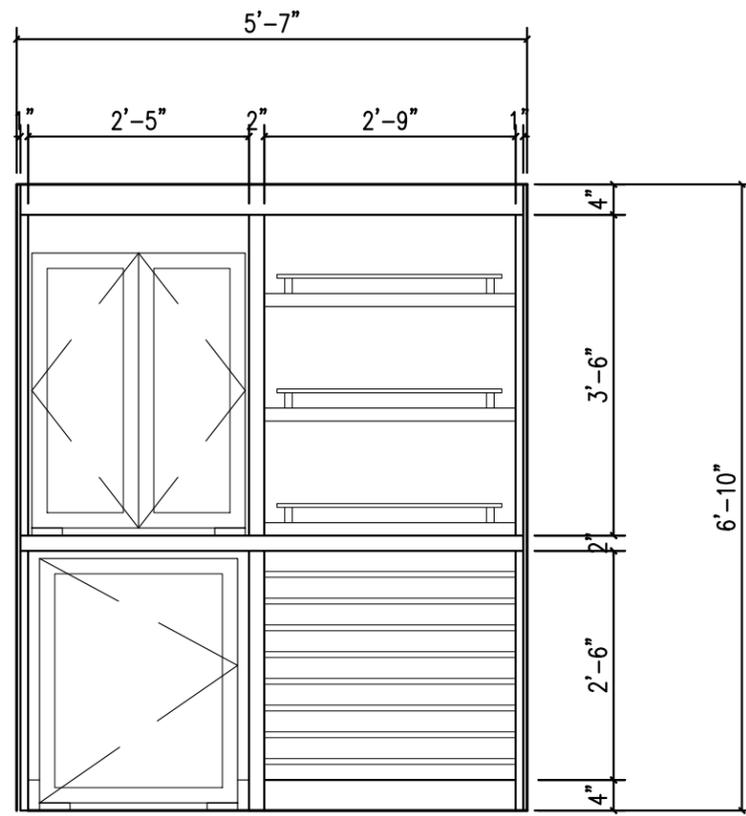
Best Western
North Roanoke
Sundry Example

SUNDRY OPTIONS

SMALL SUNDRY OPTION A



1 PLAN VIEW - SM SUNDRY -A
1/2" = 1'-0"



2 ELEVATION -A
1/2" = 1'-0"

REVISIONS	NO.	BY	DATE	DETAILS HERE		
				INITIALS		
	1					

CONTRACT NUMBER:
XXXXX-XX-XX

ISSUE DATE:
XX.XX.XXXX

ISSUED BY:
INSERT NAME HERE

SCALE:
1/2" = 1'-0"

SHEET:

ID1.1

DRAWINGS ARE BASED ON OWNER/MEMBER PROVIDED DIMENSIONS. OWNER SHALL FIELD-VERIFY DIMENSIONS PRIOR TO ORDERING AND/OR INSTALLING NEW FURNITURE & FIXTURES. BEST WESTERN STUDIO DESIGN IS NOT LIABLE FOR ANY DIFFERENCES BETWEEN MEMBER-SUBMITTED DIMENSIONS AND ACTUAL FIELD DIMENSIONS.

SUNDRY OPTIONS

SMALL SUNDRY OPTION B

REVISIONS	NO.	BY	DATE	DETAILS HERE		
				INITIALS		
	1		XX.XX.XX			

CONTRACT NUMBER:
XXXXX-XX-XX

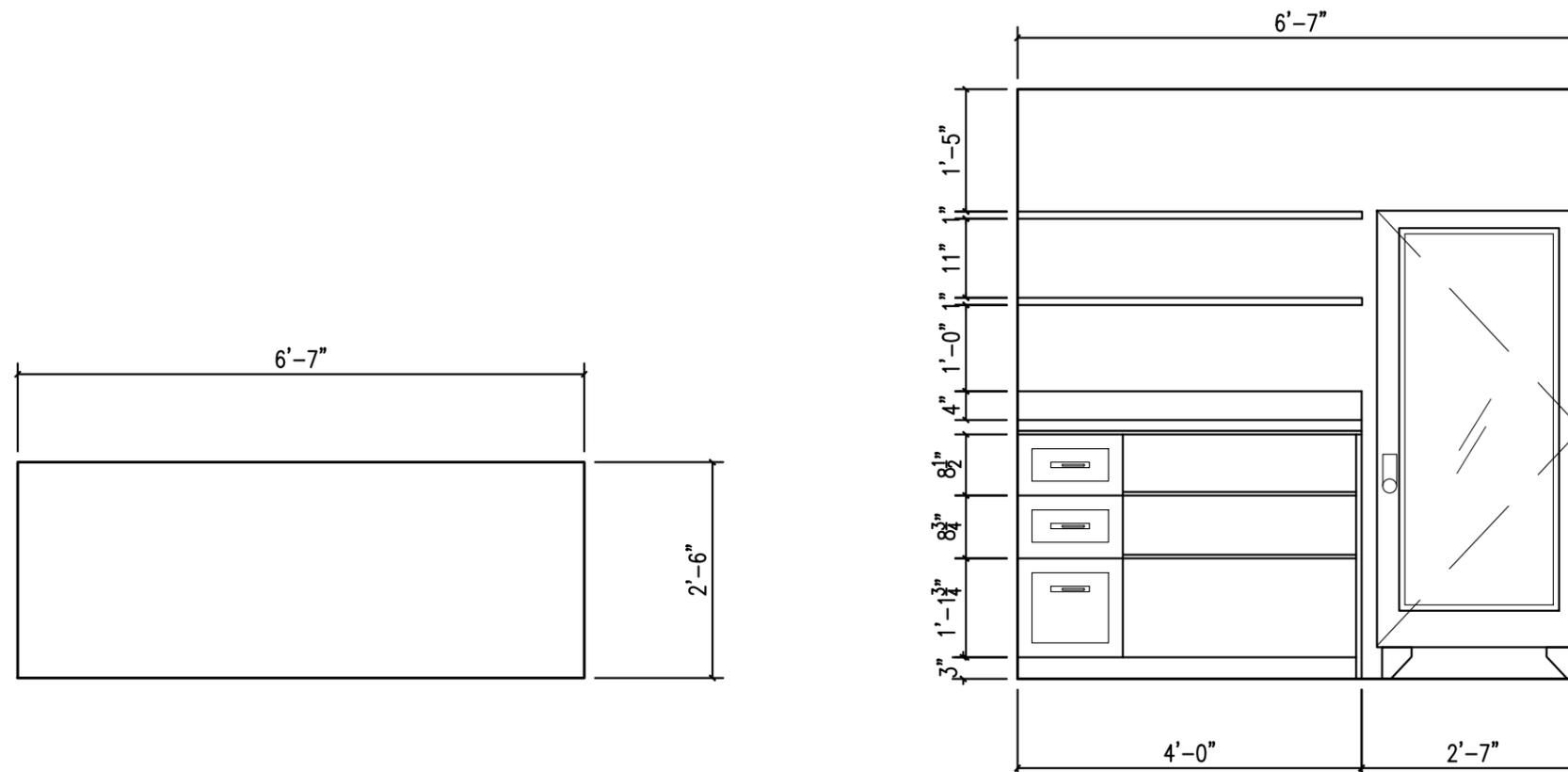
ISSUE DATE:
XX.XX.XXXX

ISSUED BY:
INSERT NAME HERE

SCALE:
1/2" = 1'-0"

SHEET:

ID1.2



3 PLAN VIEW – SM SUNDRY –B
1/2"=1'-0"

4 ELEVATION –B
1/2"=1'-0"

SUNDRY OPTIONS

MEDIUM SUNDRY

REVISIONS	NO.	BY	DATE	DETAILS HERE	
				INITIALS	
	1		XX.XX.XX		

CONTRACT NUMBER:
XXXXX-XX-XX

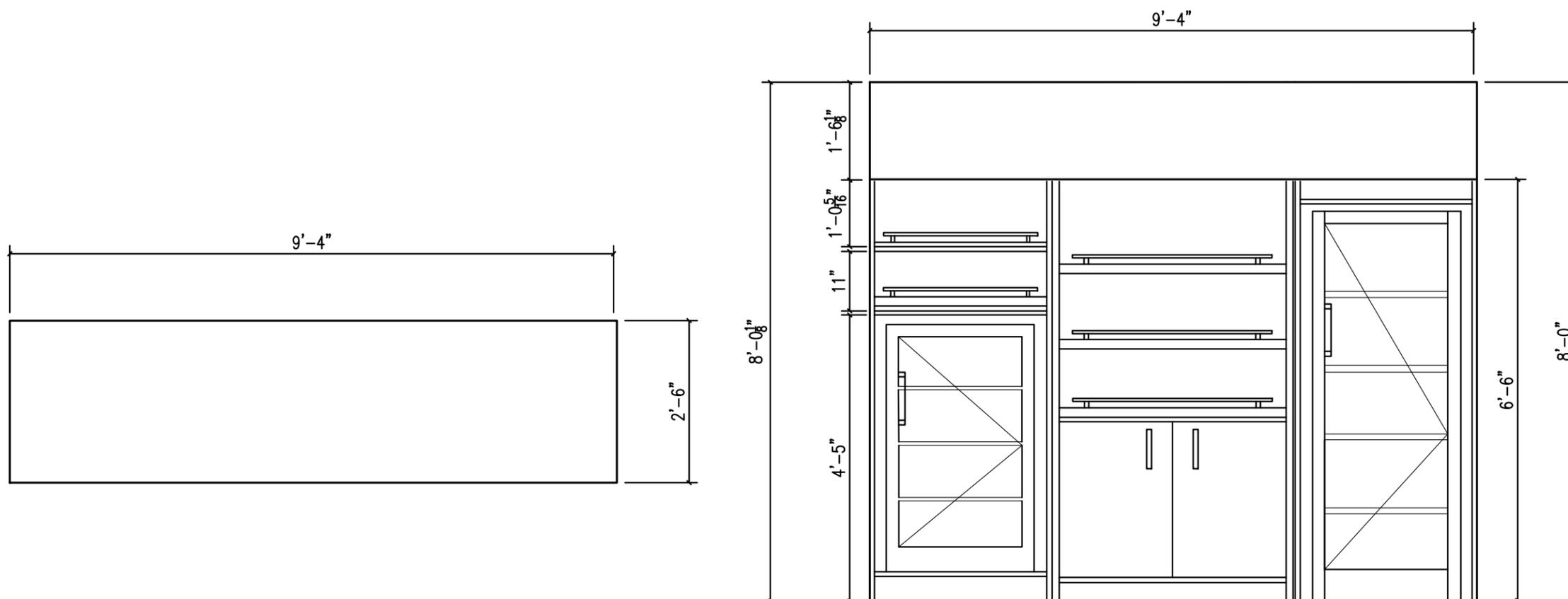
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XX.XX.XXXX

ISSUED BY:
INSERT NAME HERE

SCALE:
1/2" = 1'-0"

SHEET:

ID1.3



5 PLAN VIEW - MEDIUM SUNDRY
1/2"=1'-0"

6 MEDIUM SUNDRY ELEVATION
1/2"=1'-0"

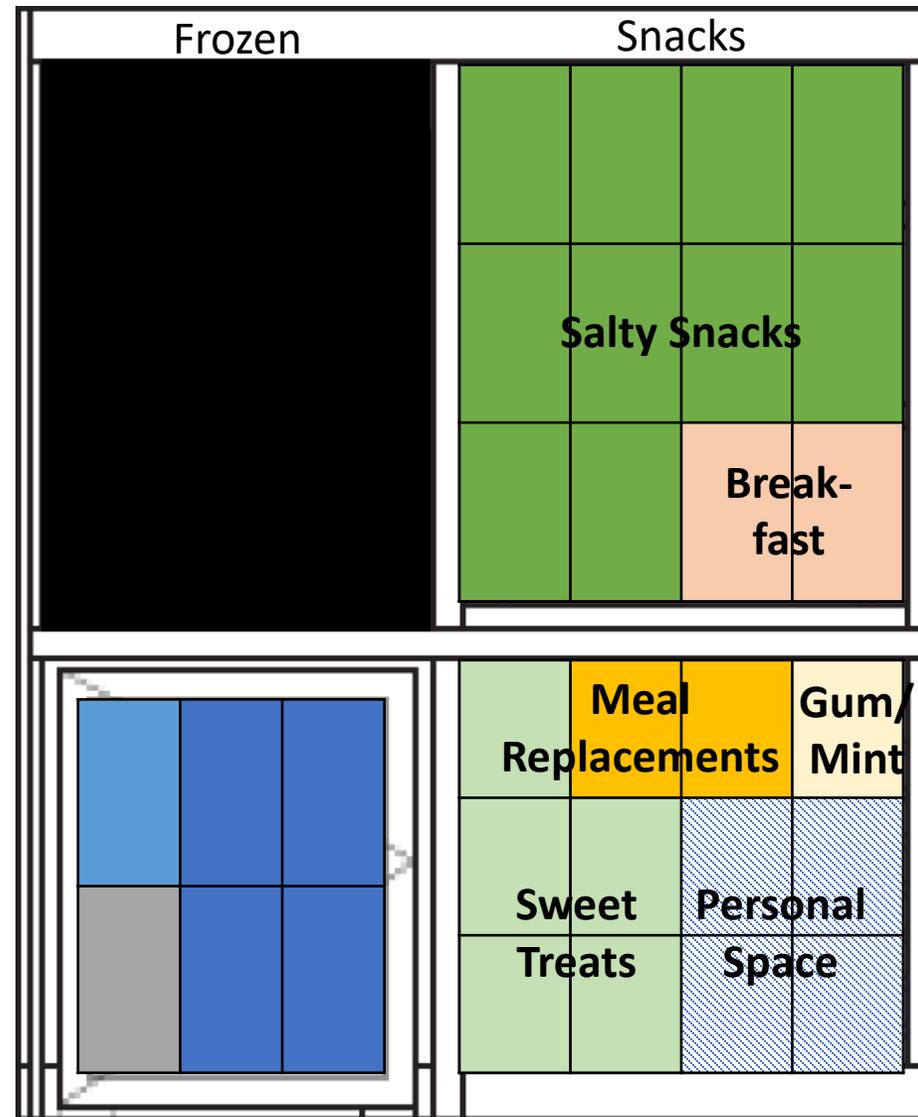
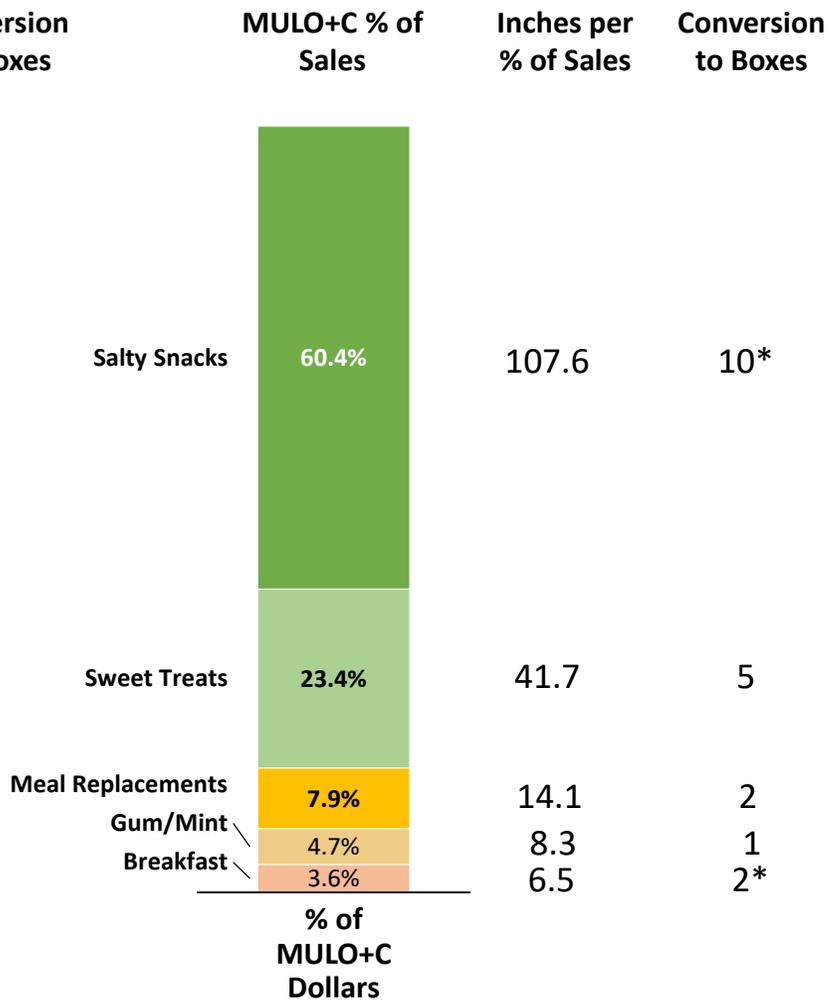
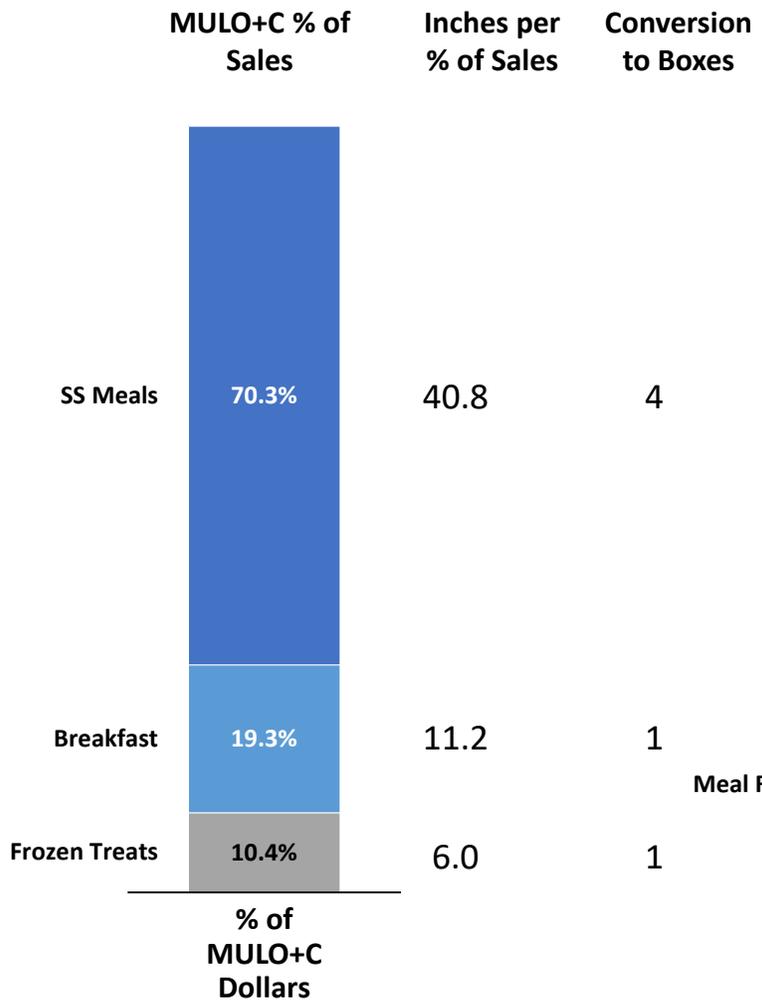
DRAWINGS ARE BASED ON OWNER/MEMBER PROVIDED DIMENSIONS. OWNER SHALL FIELD-VERIFY DIMENSIONS PRIOR TO ORDERING AND/OR INSTALLING NEW FURNITURE & FIXTURES. BEST WESTERN STUDIO DESIGN IS NOT LIABLE FOR ANY DIFFERENCES BETWEEN MEMBER-SUBMITTED DIMENSIONS AND ACTUAL FIELD DIMENSIONS.

Midscale POG Recommendations

Best Western

Frozen

Snacks

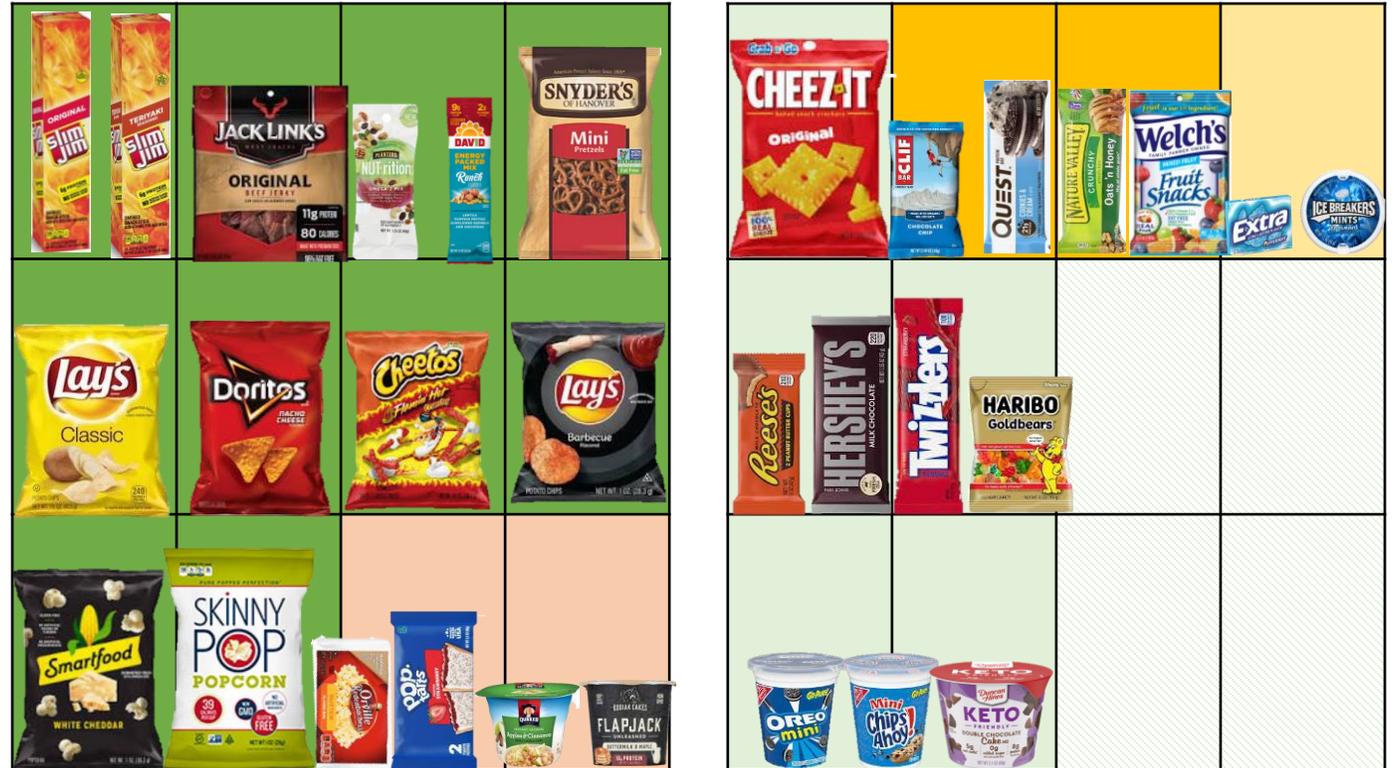


Midscale POG A Assortment

Frozen



Snacks



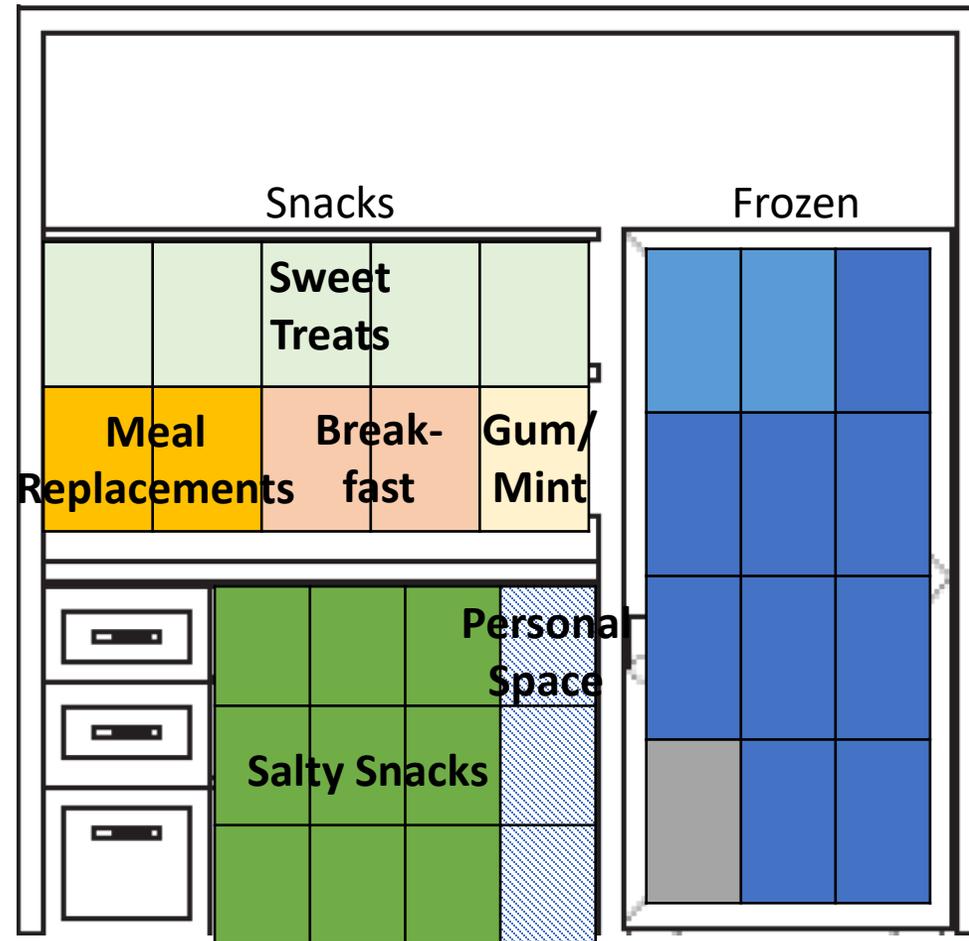
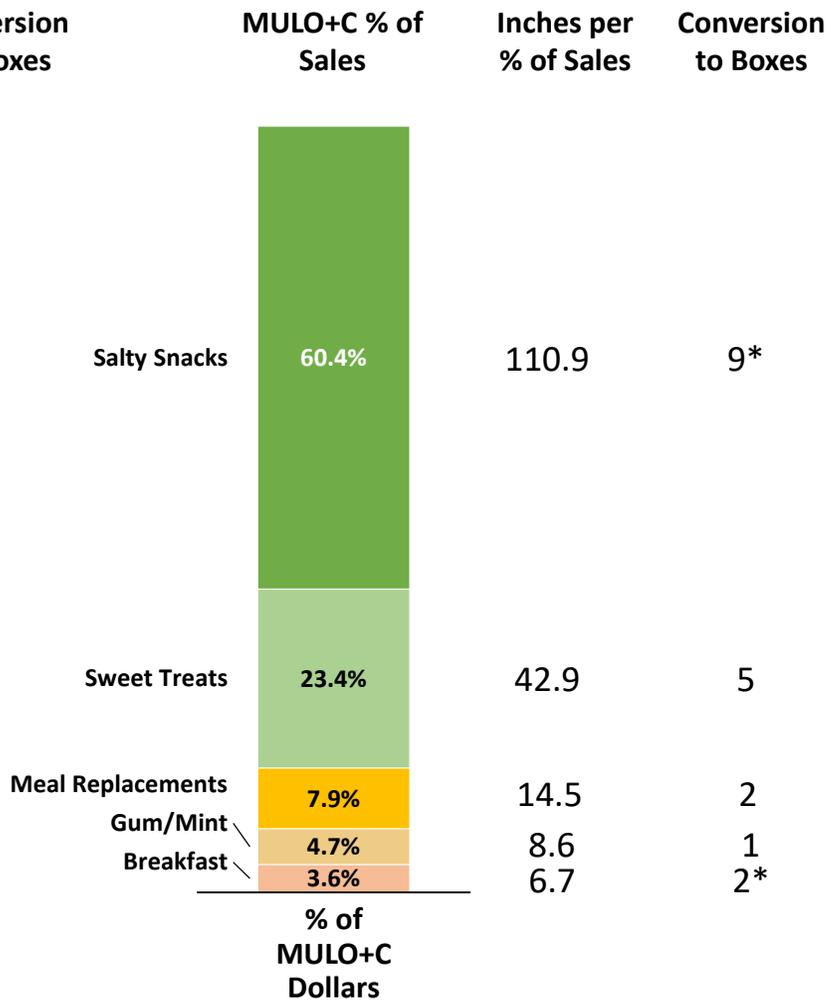
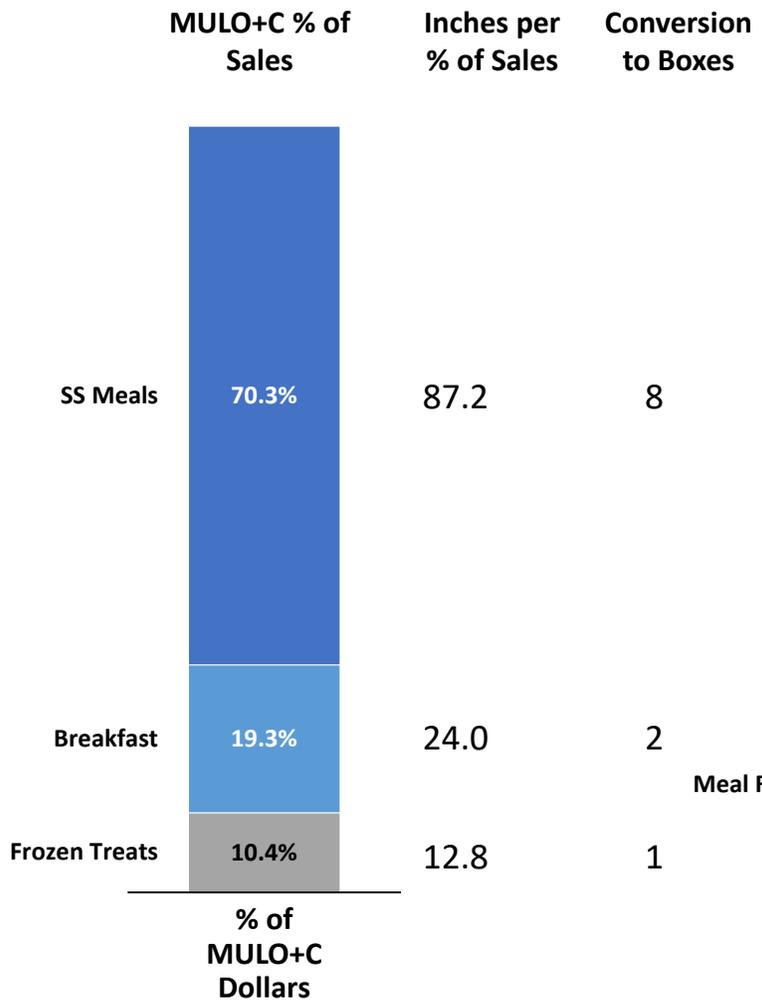
Shelf	UPC	Description	Category	Mulo+C \$	Mulo+C % CHg
1	0077900513741	Jimmy Dean Sausage, Egg and Cheese Biscuit 4.9oz	Breakfast	\$4.0m	-23.9%
1	0077900335291	Jimmy Dean Maple Griddle Pancake and Sausage 4oz	Breakfast	\$2.7m	+19.7%
1	0021131506911	Marie Callenders Chicken Pot Pie 15oz	SS Meals (Indulgent)	\$115.8m	+27.3%
1	0891627002951	Evol Macaroni and Cheese 8oz	SS Meals (Modern Health)	\$10.5m	+11.6%
2	0074570036002	Haagen Daz Ice Cream Novelty 3oz	Frozen Treats	\$25.3m	+3.0%
2	0041548825531	Edys Dibs Crunchy Novelty 4oz	Frozen Treats	\$25.0m	+1.6%
2	0072655001101	Healthy Choice Café Streamer Beef and Rice 9.5oz	SS Meals (BFY)	\$33.1m	+17.6%
2	0072655001241	Healthy Choice Simply Steams Chicken and Broccoli 9.15oz	SS Meal (BFY)	\$31.1m	+33.6%

Midscale Snack POG A Assortment

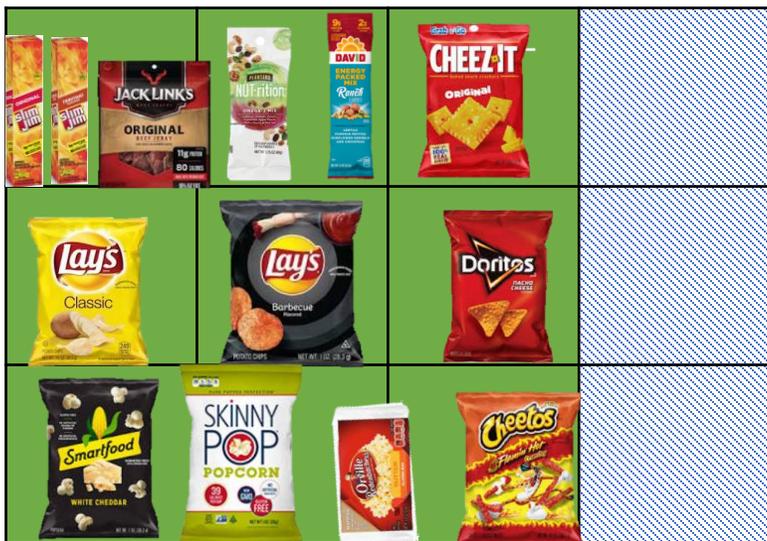
Shelf	UPC	Description	Category	Mulo+C \$	Mulo+C % CHg
1	34000004403	Reeses Milk Chocolate Peanut Butter Cup Peanut Butter Round 1.5 Oz	Sweet Treats	\$130M	+6.5%
1	34000002403	Hersheys Milk Chocolate Bar Rectangle 1.55 Oz	Sweet Treats	\$102M	+3.9%
1	42238302411	Haribo Gold Bears Assorted Fruit Chewy Candy Piece Bear Gummy 4 Oz	Sweet Treats	\$23M	+29.6%
1	44000032141	Nabisco Go Paks Mini Oreo Flavored Chocolate Sandwich Cookie 3.5 Oz	Sweet Treats	\$21M	-6.0%
1	44000032111	Nabisco Mini Chips Ahoy Chocolate Chip Cookie Chocolate Chip 3.5 Oz	Sweet Treats	\$15M	-10.7%
1	34000005021	Twizzlers Strawberry Chewy Candy Twist Twist Licorice 2.5 Oz	Sweet Treats	\$6.1M	-13.3%
1	644209000000	Duncan Hines Double Chocolate Regular Cake Mix 2.1 Oz	Sweet Treats	\$1.2M	
2	722252000000	Clif Bar Chocolate Chip Nutritional Snack Bar Energy Rp 2.4 Oz	Meal Replacement	\$33M	-18.5%
2	16000264691	Nature Valley Oat And Honey Nutritional Snack Bar Granola Rp 1.49 Oz	Meal Replacement	\$20M	-14.6%
2	34856050981	Welch's Mixed Fruit 5oz	Meal Replacement	\$31.4M	0.0%
2	888849000000	Quest Bar Cookie And Cream Nutritional Snack Bar Protein Rp 2.12 Oz	Meal Replacement	\$20M	-24.1%
2	38000317312	Kelloggs Pop Tarts Strawberry Frosted Toaster Pastry 3.3 Oz	Breakfast	\$16M	-15.6%
2	30000319561	Quaker Apple And Cinnamon Oatmeal Hot Cereal Instant 1.51 Oz	Breakfast	\$9.5M	+13.4%
2	705599000000	Kodiak Cakes Power Cakes Buttermilk & Maple Flapjack/Waffle Mix Cup 2.15 Oz	Breakfast	\$5.3M	+2.9%
3	28400325051	Doritos Nacho Cheese Tortilla Chip Triangle 2.75 Oz	Salty Snacks	\$122M	
3	28400323821	Lays Classic Potato Chip Flat Shelf Stable 2.625 Oz	Salty Snacks	\$103M	
3	28400329491	Cheetos Flaming Hot Cheese Snack 1 Ct Bag Crunchy 3.25 Oz	Salty Snacks	\$84M	
3	28400324201	Lays Barbeque Potato Chip Flat Shelf Stable 2.63 Oz	Salty Snacks	\$39M	
4	26200117002	Slim Jim Original Chicken And Beef Dried Meat Snack Pegged Vacuum Pack .97 Oz	Salty Snacks	\$96M	+0.7%
4	17082876311	Jack Links Original Beef Jerky Resealable Plastic Peg Bag 2.85 Oz	Salty Snacks	\$54M	+2.7%
4	34000000074	Ice Breakers Sugar Free Cool Mint 1 Ct 1.5 Oz	Gum/Mint	\$48M	-18.8%
4	22000008402	Wrigleys Extra Winter Fresh Chewing Gum Sugar Free Stick Rp 15 Ct	Gum/Mint	\$7.8M	-21.5%
4	28400324411	Ruffles Sour Cream And Onion Potato Chip Ridged Shelf Stable 2.5 Oz	Salty Snacks	\$6.1M	
4	26200001301	Slim Jim Teriyaki Beef And Pork Dried Meat Snack Vacuum Packed .97 Oz	Salty Snacks	\$5.9M	+177.1%
5	28400437891	Smartfood White Cheddar Cheese Ready To Eat Popcorn Bag 2.25 Oz	Salty Snacks	\$52M	-50.8%
5	0850251004021	Skinny Pop Original	Salty Snack	\$42.7M	+2.7%
5	77975022314	Snyders Of Hanover Regular Pretzel Fat Free Pegged Bag 3.5 Oz	Salty Snacks	\$9.1M	-14.5%
6	24100191341	Cheez It Cheese Snack Cracker Cracker Plastic Peg Bag 3 Oz	Salty Snacks	\$41M	-2.5%
6	29000017171	Planters Nutrition Regular Mixed Nut Whole Plastic Peg Bag 1.5 Oz	Salty Snacks	\$3.1M	-27.7%
6	27000489821	Orville Redenbachers Movie Theater Butter Microwave Popcorn 3.9 Oz	Salty Snacks	\$2.8M	+42.1%

Frozen

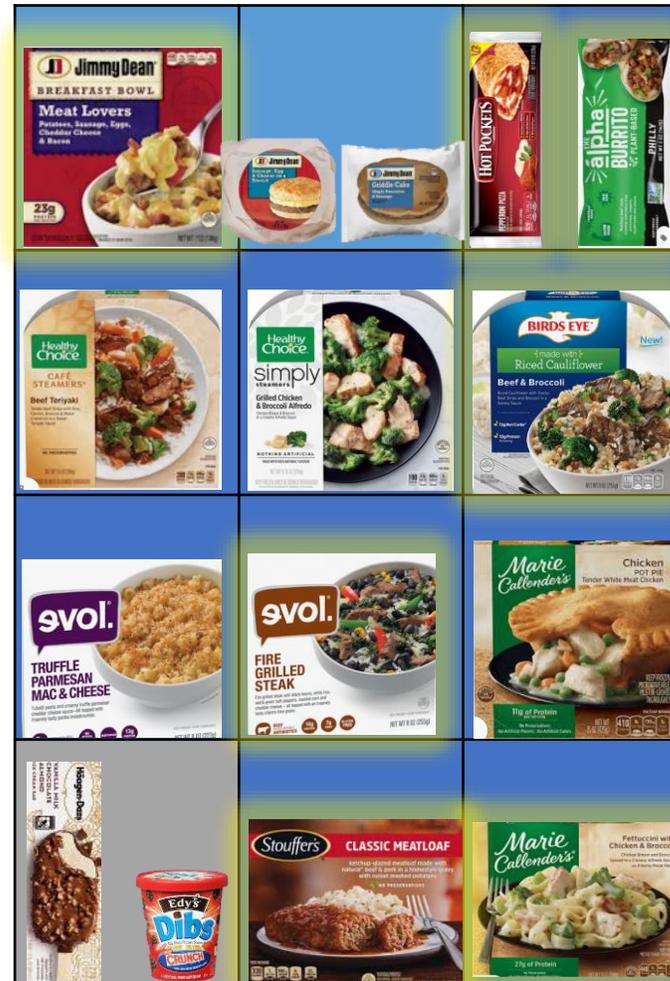
Snacks



Snacks



Frozen



Midscale Frozen POG B Assortment

Shelf	UPC	Description	Category	Mulo+C \$	Mulo+C % CHg
1	0077900706151	Jimmy Dean Breakfast Meat Lovers Bowl 7oz	Breakfast	\$92.5m	+18.3%
1	0077900513741	Jimmy Dean Sausage, Egg and Cheese Biscuit 4.9oz	Breakfast	\$4.0m	-23.9%
1	0077900335291	Jimmy Dean Maple Griddle Pancake and Sausage 4oz	Breakfast	\$2.7m	+19.7%
1	0043695071111	Hot Pocket Pepperoni Pizza Pocket 9oz	SS Meal (Indulgent)	\$53.7m	+7.4%
1	0855099007021	Alpha Philly Burrito 5oz	SS Meal (Modern Health)	\$2.1m	+43.2%
2	0072655001101	Healthy Choice Café Streamer Beef and Rice 9.5oz	SS Meals (BFY)	\$33.1m	+17.6%
2	0072655001241	Healthy Choice Simply Steams Chicken and Broccoli 9.15oz	SS Meals (BFY)	\$31.1m	+33.6%
2	0014500018151	Birds Eye Riced Cauliflower and Beef 9oz	SS Meals (BFY)	\$2.6m	+868%
3	0891627002951	Evol Macaroni and Cheese 8oz	SS Meals (Modern Health)	\$10.5m	+11.6%
3	0891627009012	Evol Beef and Steak Rice and Vegetables 9oz	SS Meals (Modern Health)	\$8.0m	+3.0%
3	0013800100723	Stouffers Meat Loaf and Mashed Potatoes 9.9oz	SS Meals (Indulgent)	\$48.8m	+31.2%
4	0074570036002	Haagen Daz Ice Cream Novelty 3oz	Frozen Treats	\$25.3m	+3.0%
4	0041548825531	Edys Dibs Crunchy Novelty 4oz	Frozen Treats	\$25.0m	+1.6%
4	0021131506911	Marie Callenders Chicken Pot Pie 15oz	SS Meals (Indulgent)	\$115.8m	+27.3%
4	0021131504753	Marie Callenders Chicken Fettuccini and Broccoli 13oz	SS Meals (Indulgent)	\$49.7m	+14.9%

Shelf	UPC	Description	Category	Mulo+C \$	Mulo+C % CHg
1	34000004403	Reeses Milk Chocolate Peanut Butter Cup Peanut Butter Round 1.5 Oz	Sweet Treats	\$130M	+6.50%
1	34000002403	Hersheys Milk Chocolate Bar Rectangle 1.55 Oz	Sweet Treats	\$102M	+3.90%
1	42238302411	Haribo Gold Bears Assorted Fruit Chewy Candy Piece Bear Gummy 4 Oz	Sweet Treats	\$23M	+29.60%
1	44000032141	Nabisco Go Paks Mini Oreo Flavored Chocolate Sandwich Cookie 3.5 Oz	Sweet Treats	\$21M	-6.00%
1	44000032111	Nabisco Mini Chips Ahoy Chocolate Chip Cookie Chocolate Chip 3.5 Oz	Sweet Treats	\$15M	-10.70%
1	34000005021	Twizzlers Strawberry Chewy Candy Twist Twist Licorice 2.5 Oz	Sweet Treats	\$6.1M	-13.30%
1	14100088841	Pepperidge Farm Milano On The Go Unflavored Sandwich Cookie 1.2 Oz	Sweet Treats	\$2.01M	+16.82%
1	30100125991	Keebler Flavored Strawberry Sugar Wafer 2.75 Oz	Sweet Treats	\$11M	+1.49%
1	644209004171	Duncan Hines Keto Friendly Walnut Fudge Brownie Mix Cup 2.5 Oz	Sweet Treats	\$1.09M	
1	644209000000	Duncan Hines Double Chocolate Regular Cake Mix 2.1 Oz	Sweet Treats	\$1.2M	
2	722252000000	Clif Bar Chocolate Chip Nutritional Snack Bar Energy Rp 2.4 Oz	Meal Replacement	\$33M	-18.50%
2	16000264691	Nature Valley Oat And Honey Nutritional Snack Bar Granola Rp 1.49 Oz	Meal Replacement	\$20M	-14.60%
2	34856050981	Welch's Mixed Fruit 5oz	Meal Replacement	\$31.4M	0.0%
2	888849000000	Quest Bar Cookie And Cream Nutritional Snack Bar Protein Rp 2.12 Oz	Meal Replacement	\$20M	-24.10%
2	38000317312	Kelloggs Pop Tarts Strawberry Frosted Toaster Pastry 3.3 Oz	Breakfast	\$16M	-15.60%
2	30000319561	Quaker Apple And Cinnamon Oatmeal Hot Cereal Instant 1.51 Oz	Breakfast	\$9.5M	+13.40%
2	705599000000	Kodiak Cakes Power Cakes Buttermilk & Maple Flapjack/Waffle Mix Cup 2.15 Oz	Breakfast	\$5.3M	+2.90%
2	34000000074	Ice Breakers Sugar Free Cool Mint 1 Ct 1.5 Oz	Gum/Mint	\$48M	-18.80%
2	22000008402	Wrigleys Extra Winter Fresh Chewing Gum Sugar Free Stick Rp 15 Ct	Gum/Mint	\$7.8M	-21.50%
3	28400323821	Lays Classic Potato Chip Flat Shelf Stable 2.625 Oz	Salty Snacks	\$103M	
3	28400324201	Lays Barbeque Potato Chip Flat Shelf Stable 2.63 Oz	Salty Snacks	\$39M	
3	28400437891	Smartfood White Cheddar Cheese Ready To Eat Popcorn Bag 2.25 Oz	Salty Snacks	\$52M	-50.80%
3	29000017171	Planters Nutrition Regular Mixed Nut Whole Plastic Peg Bag 1.5 Oz	Salty Snacks	\$3.1M	-27.70%
4	28400325051	Doritos Nacho Cheese Tortilla Chip Triangle 2.75 Oz	Salty Snacks	\$122M	
4	0850251004021	Skinny Pop Original	Salty Snack	\$42.7M	+2.7%
4	24100191341	Cheez It Cheese Snack Cracker Cracker Plastic Peg Bag 3 Oz	Salty Snacks	\$41M	-2.50%
5	28400329491	Cheetos Flaming Hot Cheese Snack 1 Ct Bag Crunchy 3.25 Oz	Salty Snacks	\$84M	
5	26200117002	Slim Jim Original Chicken And Beef Dried Meat Snack Pegged Vacuum Pack .97 Oz	Salty Snacks	\$96M	+0.70%
5	17082876311	Jack Links Original Beef Jerky Resealable Plastic Peg Bag 2.85 Oz	Salty Snacks	\$54M	+2.70%
5	26200001301	Slim Jim Teriyaki Beef And Pork Dried Meat Snack Vacuum Packed .97 Oz	Salty Snacks	\$5.9M	+177.10%
5	27000489821	Orville Redenbachers Movie Theater Butter Microwave Popcorn 3.9 Oz	Salty Snacks	\$2.8M	+42.1%



US Endorsed Suppliers List 2020



Supplier	Product	Phone	Website
Best Western Studio Design		800.528.3601 option 4	
Anheuser-Busch	Beer	800-342-5283	www.anheuser-busch.com
Body Fit	Snacks	800-361-4028	
General Mills	Snacks		https://www.generalmills.com/resources/rebates
Hubert	PPE	800-543-7344	www.hubert.com
Jackson Family Wines	Wines	949-322-5436	jfwthekey.com
Just "N" Case	Prestocked Program	866.636.8225	www.jnc-ess.com
Kellogs			www.kelloggsawayfromhome.com
MillerCoors	Beer	800-MILLER6	www.millercoors.com
Pepsico	Beverages/Food & Snack items		
PTL Enterprises	Prestocked Program	901.290.0220	www.ptlusa.com
Sweets from the Earth	Healthy snack options	647-436-2004	www.sweetsfromtheearth.com
Sysco Foods/Source 1	Beverages/Food & Snack items		www.sysco.com
Tradavo	Prestocked Program	888-205-5920 opt.1	www.tradavo.com/bestwestern
Trincher Family Estates	Wines & Spirits	267-994-9150	www.tfewines.com
US Food	Beverages/Food & Snack items	864-898-2999	www.usfoodservice.com
USA Today	Newspaper	800-628-6180	www.usatoday.com
Vistar	Prestocked Program	800-880-9900	www.vistar.com
Wall Street Journal	Newspaper	630-881-3668	www.wsj.com

US Distributors

A-1 Textiles	1-800-351-1819	bw@a1textiles.com
American Hotel Register	1-800-323-5686	www.americanhotel.com
AMTEX	1-800-650-3360 x114	www.myamtex.com
AVM Enterprises, Inc.	1-800-218-3995	www.goavm.com
DFW Motel Supply & Textiles	1-951-788-0000	www.gowithdfw.com
Guest Supply	1-800-772-7676	www.guestsupply.com
HD Supply	1-866-455-4801	www.hdsupplysolutions.com
Home Depot Pro	1-866-412-6726	www.supplyworks.com

Canadian Distributors

Canadian Hotel Supply	1-800-950-9970	Ygomez@americanhotel.com
Guest Supply Canada	1-866-483-7822	canada.orders@guestsupply.com
HD Supply Canada	1-800-782-0557	hdsorders@hdsupply.com
Van Houtte	1-800-361-5628	www.vanhoutte.com
Veritiv	1 800 877 1750	nat_orders@veritivcorp.com

ALTERNATIVE PACKAGING DISTRIBUTION LIST

ALABAMA

MONTGOMERY

836 Lagoon Commercial Boulevard
Montgomery, AL 36117
Office: 334.394.3310

ALASKA

ANCHORAGE

6307 Arctic Spur Road
Anchorage, AK 99518
Local Phone: (907) 563-3030
Toll Free: (800) 478-3031
AKinfo@youngsmarket.com

ARIZONA

PHOENIX

402 S. 54th Place
Phoenix, AZ 85034
Local Phone: (602) 233-1900
Toll Free: (800) 352-3247
AZinfo@youngsmarket.com

CALIFORNIA

TUSTIN

14402 Franklin Avenue
Tustin, CA 92780
Local Phone: (714) 368-4615
Toll Free: (800) 317-6150
CAinfo@youngsmarket.com

PLEASANTON

5100 Franklin Drive
Pleasanton, CA 94588
Local Phone: (510) 475-2250
Toll Free: (800) 477-4257

LOS ANGELES

500 South Central Avenue
Los Angeles, CA 90013
Local Phone: (213) 629-5571
Toll Free: (800) 627-2777

COLORADO

DENVER

8000 Southpark Terrace
Littleton, CO 80120
Office: 303.734.2400
Customer Service: 303.734.2600

FLORIDA

JACKSONVILLE

9423 North Main Street
Jacksonville, FL 32218
Office: 904.714.7200

FLORIDA

DEERFIELD BEACH

441 SW 12th Avenue
Deerfield Beach, FL 33442
Office: 954.421.9990
Customer Service: 800.544.7412

TAMPA

4901 Savarese Circle North
Tampa, FL 33634
Office: 813.885.3200

PENSACOLA

6256 North W Street
Pensacola, FL 32505
Office: 850.476.1118

GEORGIA

ATLANTA

One National Drive SW
Atlanta, GA 30336
Office: 404.696.9440
Customer Service: 800.528.0687

SAVANNAH

1414 Mills B. Lane Boulevard
Savannah, GA 31405
Office: 912.233.2201

HAWAII

OAHU

94-501 Kau Street
Waipahu, HI 96797
Local Phone: (808) 676-6111
Toll Free: (800) 728-2570
HIinfo@youngsmarket.com

BIG ISLAND

73-4854 Kanalani Street
Kailua-Kona, HI 96740
Local Phone: (808) 326-2768
Toll Free: (800) 329-9421

KAUAI

3071 Aukele Street
Lihue, HI 96766
Local Phone: (808) 245-4735
Fax: (808) 245-1748

MAUI

800 Kolu Street
Wailuku, HI 96793
Local Phone: (808) 244-1448
Fax: (808) 244-1172

IDAHO

BOISE

7293 West Airway Court, Suite C
Boise, ID 83709
Local Phone: 1-208-345-4600
IDinfo@youngsmarket.com

INDIANA

INDIANAPOLIS

700 West Morris Street
Indianapolis, IN 46225
Office: 317.636.6092
Customer Service: 800.562.7359

KENTUCKY

LOUISVILLE

2300 Stanley Gault Parkway
Louisville, KY 40223
Office: 502.254.8600

LOUISIANA

LAFAYETTE

210 Distribution Drive
Lafayette, LA 70507
Office: 337.593.7801
Customer Service: 337.593.7822

NEW ORLEANS

809 Jefferson Highway
New Orleans, LA 70121
Office: 504.837.1500
Customer Service: 504.849.6000

MARYLAND

JESSUP

8201 Stayton Drive
Jessup, MD 20794
Office: 410.724.3300
Customer Service: 800.492.5577

MICHIGAN

BROWNSTOWN

17550 Allen Road
Brownstown, MI 48193
Office: 734.324.3000
Customer Service: 888.697.6424

MISSISSIPPI

MADISON

104 Lone Wolf Drive
Madison, MS 39110
Office: 601.859.9000

MONTANA

For general inquiries, please contact:
MTinfo@youngsmarket.com

NEBRASKA

LAVISTA

8648 South 117th Street
LaVista, NE 68128
Office: 402.339.9100

NEW MEXICO

ALBUQUERQUE

5920 Office Boulevard NE
Albuquerque, NM 87109
Office: 505.345.4492

NORTH CAROLINA

CHARLOTTE

6701-H North Park Boulevard
Charlotte, NC 28216
Office: 704.598.9992

NORTH DAKOTA

FARGO

1406 47th Street N
Fargo, ND 58102
Office: 701.282.0985

OHIO

CINCINNATI

4460 Lake Forest Drive, Suite 238
Cincinnati, OH 45242
Office: 513.769.5811

OKLAHOMA

OKLAHOMA CITY

605 North Tulsa Avenue
Oklahoma City, OK 73107
Office: 405.947.8050
Customer Service: 405.702.4500

OREGON

PORTLAND

16913 NE Cameron Blvd., Ste. 1
Portland, OR 97230
Wine Customer Service:
877-426-3565
Spirits Customer Service:
971-350-7017
ORinfo@youngsmarket.com

SOUTH CAROLINA

COLUMBIA

410 Foster Brothers Drive
West Columbia, SC 29172
Office: 803.739.0188
Customer Service: 803.739.0188

SOUTH DAKOTA

SIOUX FALLS

4101 N. Potsdam Avenue
Sioux Falls, SD 57104
Office: 605.336.3320

TEXAS

CORPUS CHRISTI

434 45th Street
Corpus Christi, TX 78405
Office: 361.882.4273
Customer Service: 361.882.4273

SAN ANTONIO

6511 Tri-County Parkway
Schertz, TX 78154
Office: 210.230.7292
Customer Service: 210.230.7292

AUSTIN

2101 E. St. Elmo Road
Bldg 2 Suite 200,
Austin, TX 78744
Office: 512.834.9742
Customer Service: 210.230.7292

HOUSTON

8045 Northcourt Road
Houston, TX 77040
Office: 832.782.1000
Customer Service: 832.782.1997

DALLAS / FT. WORTH

1010 Isuzu Parkway
Grand Prairie, TX 75050
Office: 972.595.6100
Customer Service: 800.486.9374

LUBBOCK

507 Lubbock Business Park Boulevard
Lubbock, TX 79403
Office: 806.686.6409
Customer Service: 800.486.9374

EL PASO

35 Celerity Wagon Street
El Paso, TX 79906
Office: 915.778.6371

UTAH

SALT LAKE CITY

2180 S 1300 East, Suite 500
Salt Lake City, UT 84106
Local Phone: (801) 886-0096
UTinfo@youngsmarket.com

VIRGINIA

ASHLAND

14038 Washington Highway
Ashland, VA 23005
Office: 804.226.4362
Customer Service: 804.652.2253

WASHINGTON

AUBURN

6408 287th Street
Auburn, WA 98001
Local Phone: (253) 802-7400
WAinfo@youngsmarket.com

WASHINGTON

SPOKANE

3808 North Sullivan Road, Suite 2A
Spokane, WA 99216
Local Phone: (509) 893-4465

WASHINGTON, DC

WASHINGTON, DC

4235 Sheriff Road NE
Washington, DC 20019
Office: 202.388.8400
Customer Service: 410.724.3310

WEST VIRGINIA

DUNBAR

1426 Ohio Avenue
Dunbar, WV 25064
Office: 304.766.8888

WYOMING

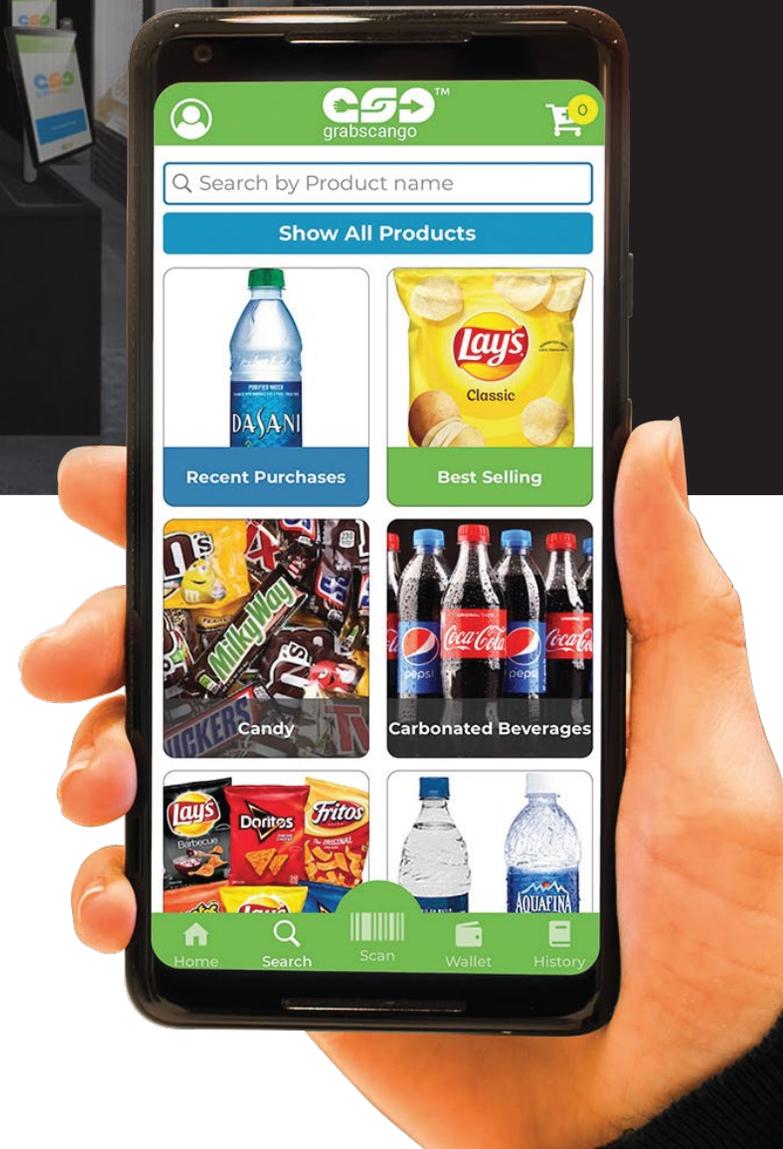
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Guest's Smartphone



10" screen



22" screen



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Turns every phone into a personal kiosk. Purchase products on the Mobile App using credit or debit card with added guest and employee discount incentive options.

Front Desk Terminal

Process guest purchases using a credit or debit card, in-room charge, or accept cash. In addition, track complimentary products offered as member rewards.

Self-Checkout Terminal

Process guest purchases at Self-Checkout Terminal using credit or debit card.



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Rendering

3

Grand
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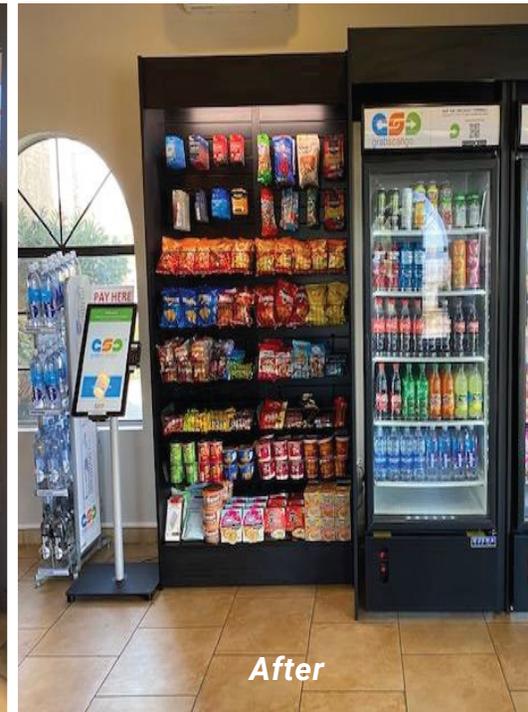
Before



After



Before



After



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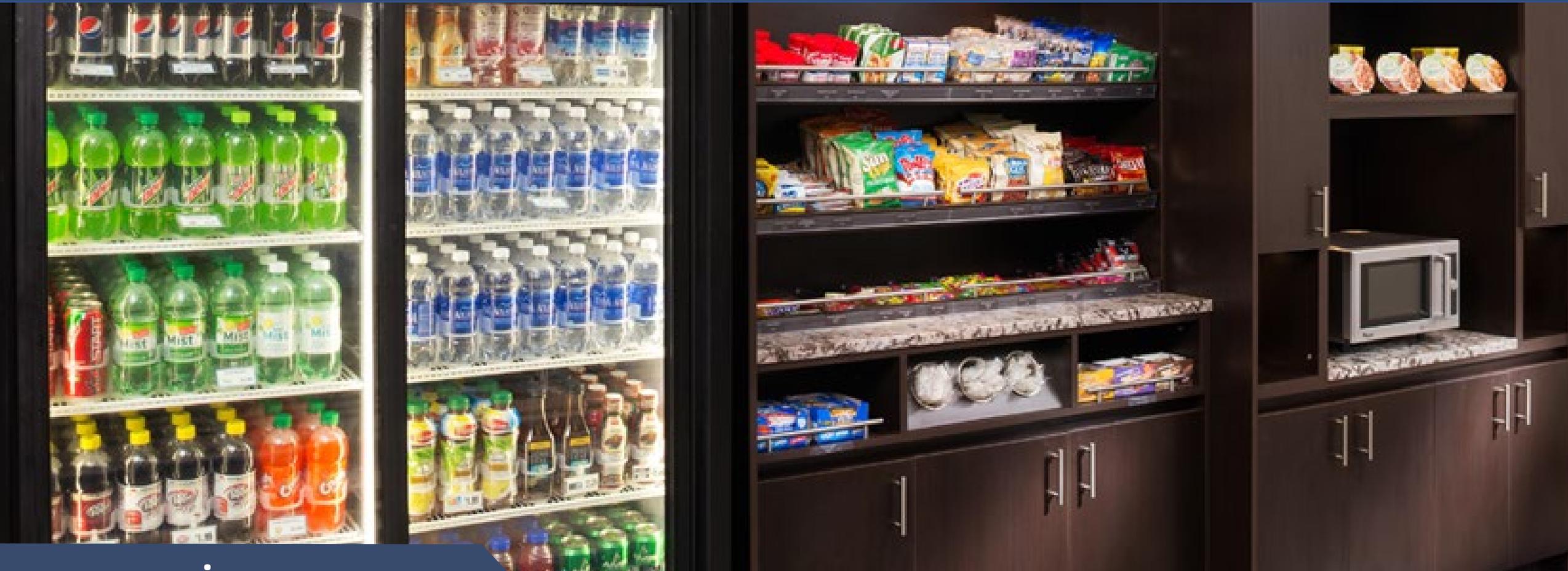
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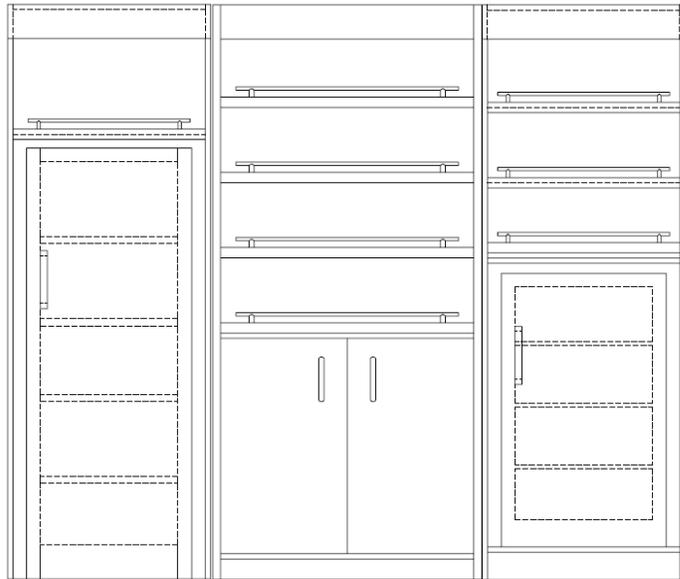
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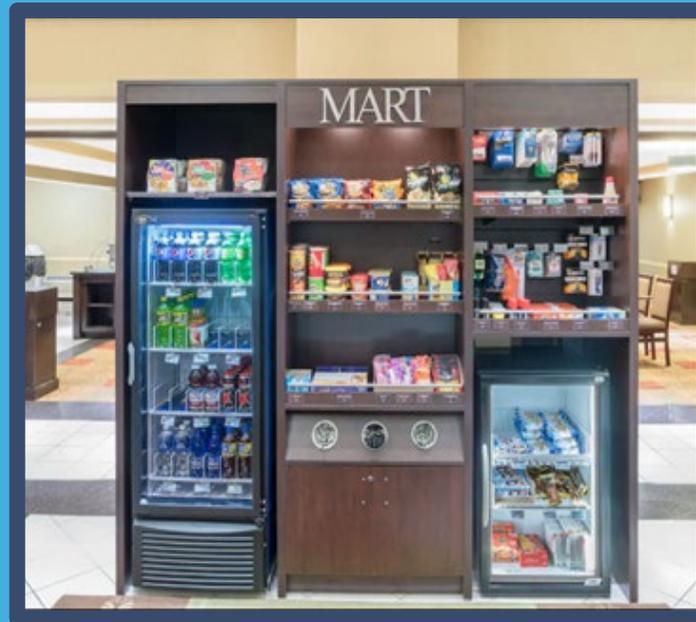
DESIGN

CREATE

REPLENISH



Custom design case goods based on individual hotel space, budget, and brand standards.



Manufacture and deliver fully assembled case goods. No installation required. Also organize cooler delivery.



As stock levels decrease, we automatically replenish based on historical sales and stock levels.

JNC Express – Auto-Replenishment



Member Benefits

No capital investment in stock

JNC invests in all stock. Guaranteed profit – hotel retains commission on all items sold.

Saving staff time

JNC places all orders so staff can focus on hotel operations and guests.

Complimentary inventory control (no set up or monthly fees)

Manage inventory & staff sales and track orders.

Free shipping on all items

Dry goods arrive from JNC warehouse and beverages/frozen arrive via local delivery. Thousands of items to choose from.

Not charged for any expired items

Simply advise us of expired items, we will remove from inventory and no need to send back.

No need to hold excess storage

We send items in small cases sizes and focus on variety packs.

Pantry

Snack Items

- Salty Snacks
- Sweet Treats

Cold Beverages

- Water
- Energy Drinks
- Coffee
- Soda
- Tea
- Fruit Juices

Frozen Items

- Frozen Dinner Entres
- Ice Cream

Sundry Items

- Oral Hygiene
- Pain Relief
- Personal Grooming Products



Vistar Planogram Service's

- A Planogram is a diagram of a retail space with images to dictate item placement within a specific space.
- Built in a program called Spaceman
- Utilize dimensions/specs and photos of a space to replicate the market area
- Uses Images proportionately sized to create a visual diagram of a market/pantry.
- We use sales data to determine items that will be placed in each and every planogram.

